#### DON M. DRYSDALE



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CERTIFIED SPECIALIST
FRANCHISE AND DISTRIBUTION LAW
THE STATE BAR OF CALIFORNIA
BOARD OF LEGAL SPECIALIZATION

August 9, 2013

#### **VIA OVERNIGHT COURIER**

RECEIVED LOS ANGELES OFFICE

AUG 12 2013

Ms Theresa Leets
California Department of Business Oversight
320 West 4th Street, Suite 750
Los Angeles, California 90013-2344

Dear Ms Leets

On behalf of our client, **Blue Stamp Franchise Company** ("BSF"), doing business as Postal Connections of America (**File No. 993-6910/490936**) and in response to your comments regarding BSF's pending franchise registration in California, please consider the following

- 1 In response to your first comment, BSF elects to defer payment of the franchise fee until it fulfills its pre-opening obligations to each California franchisee. We modified Items 5 and 7 of BSF's franchise disclosure document ("FDD") and Section 3.1 of the Franchise Agreement accordingly
- 2 In response to your second comment, we modified the Cover Page of the FDD accordingly
- 3 In response to your third comment, when BSF's predecessor Templar Franchise Company ("TFC") acquired the Postal Connections marks and franchise system from another predecessor and commonly owned entity, Postal Connections of America Franchise Corp ("PCAFC") on January 23, 2007 (more than six years ago), PCAFC had a total of 68 unit franchises (of which 19 were in California) and 8 area developer franchises (of which one was located in California) BSF does not have a copy of an order of registration respecting PCAFC that was effective at the time of sale (again this occurred more than six years ago) but attached is a copy of the order granting registration to TFC on March 19, 2007
  - 4 In response to your fourth comment, we modified Item 20 of the FDD accordingly
- 5 In response to your fifth comment, we modified the List of Administrators (Exhibit G) of the FDD accordingly
- 6 I previously responded to your sixth comment and again request that you remove the erroneously submitted LinkedIn message from the file

Enclosed are (i) copies of all revised pages of the FDD (marked to show changes) and (ii) clean copies of the entire parts of the FDD that were revised. Please review these enclosures at and notify us when the registration is granted or of any questions that you may have

Very truly yours,

DON M DRYSDALE

Mysell

Enclosures

cc Mr Andy Thompson



#### DEPARTMENT OF CORPOR \_ 110. . .

California's Investment and Financing Authority

San Francisco, California

MAR 1 9 2007





IN REPLY REFER TO FILE NO 995-3267

Mr. Don M. Drysdale Attorney at Law 3501 Jamboree Road, Suite 6000 Newport Beach, CA 92660

Applicant. Templar Franchising Company, Inc.

Dear Mr Drysdale:

We are enclosing the Order issued in the above-entitled matter. The registration of the franchise identified in the application filed on March 9, 2007 of the above referenced applicant is effective as of the date hereof.

The registration of the offer and sale of franchises requested in the application filed on March 9, 2007, is effective until April 20, 2008.

Please note that pursuant to section 31121, a registration renewal application must be filed no later than 15 business days prior to the expiration of the registration.

There is no stop order in effect pursuant to section 31115 of the Franchise Investment Law.

Sincerely,

Preston DuFauchard Calıfornia Corporations Commissioner

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Steven S. Bronson Senior Corporations Counsel Securities Regulation Division 415.972.8579

By Strands. arms

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### STATE OF CALIFORNIA BUSINESS, TRANSPORTATION AND HOUSING AGENCY DEPARTMENT OF CORPORATIONS

File No. 995-3267

Applicant: Templar Franchising Company, Inc.

## ORDER DESIGNATING REGISTRATION PERIOD

The registration of the offer and sale of franchises requested in the application filed on March 9, 2007, will terminate April 20, 2008.

Dated: San Francisco, California

MAR 1 9 2007



Preston DuFauchard
Calıfornia Corporations Commissioner

By Steven S. Bronson

Senior Corporations Counsel

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