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FRANCHISOR'S COSTS AND SOURCE OF FUNDS

1. **Disclose the Franchisor's total costs for performing its pre-opening obligations to provide goods or services in connection with establishing each franchised business:** Los Angeles

Category	Costs
Real Estate	\$0
Improvements	\$0
Equipment	\$0
Inventory	\$0
Initial Training (consisting of salary, food, meeting room and transportation)	\$600
Other	
Loaned Copy of the Operating Manual	\$49
Guidance provided for start-up operations	\$16 (site selection)
Programs, promotions and activities	\$250 (administration of advertising funds)
Total	\$915

2. State separately the sources of all required funds:

Category	Source of Funds
Real Estate	N/A
Improvements	N/A
Equipment	N/A
Inventory	N/A
Initial Training (consisting of salary, food, meeting room and transportation)	General Operating Revenues
Other	
Loaned Copy of the Operating Manual	General Operating Revenues
Guidance provided for start-up operations	General Operating Revenues
Programs, promotions and activities	General Operating Revenues
Total	\$915

SALESPERSON DISCLOSURE FORM

1. List who will solicit, offer or sell franchises for the Franchisor in this state:

A. Name: Andrew Iatridis

B. Business address and telephone number: 105 Main Street
Laurel, MD 20707
469-939-6132

C. Present Employer: Rent –A-Wreck of America Inc.

D. Present Title: Development Manager

E. Employment during the past five years. For each employment, state the name of the employer, position held, and beginning and ending dates:

Rent –A-Wreck of America Inc.	Development Manager	March 2010-present
Self Employed	Day Trader	January 2009-March 2010
Toyota Rent a Car	Operation Manager	June 2007-January 2009
Rent-A-Wreck of America Inc.	Area Development Manager	March 2007-June 2007
E-Z Car Rental	Manager	May 2004-March 2007

2. State whether the person identified in 1 above:

A. Has an administrative, criminal or material civil action pending against that person alleging a violation of franchise, antitrust or securities law, or alleging fraud, unfair or deceptive practices, or any comparable allegations?

YES ___ NO X

If you answered "yes," please provide:

1. Names of the parties:
2. Forum, nature and current status of the pending action:
3. Case or proceeding identification number:

Salesperson Disclosure

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