



85 7th Place East, Suite 500  
St. Paul, Minnesota 55101-2198  
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651.296.4026 FAX 651.297.1959  
An equal opportunity employer

January 30, 2012

ROBERT D JACOBS  
RIEZMAN BERGER PC  
7700 BONHOMME, 7TH FLOOR  
ST LOUIS, MO 63105

Re: F-2831  
LEADING EDGE MARKETING INC  
PROSOURCE WHOLESALE FLOORCOVERING SHOWROOM

Dear Mr. Jacobs:

The Annual Report has been reviewed and is in compliance with Minnesota Statute Chapter 80C and Minnesota Rules Chapter 2860.

This means that there continues to be an effective registration statement on file and that the franchisor may offer and sell the above-referenced franchise in Minnesota.

The franchisor is not required to escrow franchise fees, post a Franchise Surety Bond or defer receipt of franchise fees during this registration period.

As a reminder, the next annual report is due within 120 days after the franchisor's fiscal year end, which is September 30, 2012.

Sincerely,

MIKE ROTHMAN  
Commissioner

By:

Daniel Sexton  
Commerce Analyst Supervisor  
Registration Division  
(651) 296-4520

MR:DES:dlw

## UNIFORM FRANCHISE REGISTRATION APPLICATION

File No.: F-2831

State: MINNESOTA

Fee: \$200.00

Date: January 26, 2012

State of Minnesota  
Dept. of Commerce  
JAN 27 2012  
Rec'd *200*

APPLICATION FOR (Check only one):

 INITIAL REGISTRATION OF AN OFFER AND SALE OF FRANCHISES RENEWAL APPLICATION OR ANNUAL REPORT PRE-EFFECTIVE AMENDMENT POST-EFFECTIVE MATERIAL AMENDMENT

1. Full legal name of Franchisor: Leading Edge Marketing, Inc.

2. Name of the franchise offering: ProSource Wholesale Floorcoverings

3. Franchisor's principal business address: 4301 Earth City Expressway  
St. Louis, Missouri 63045

4. Name and address of Franchisor's agent in this State authorized to receive service of process:

Commissioner of Commerce  
Department of Commerce  
85 7<sup>th</sup> Place East, Suite 500  
Saint Paul, Minnesota 55101

5. The states in which this application is or will be shortly on file:

Texas	Virginia	Wisconsin	
Illinois	Washington	Michigan	California
Minnesota	New York	Hawaii	Indiana
Florida	Maryland		

6. Name, address, and telephone number of subfranchisors, if any, for this state. NONE

7. Name, address, telephone and facsimile numbers, and e-mail address of person to whom communications regarding this application should be directed:

Robert D. Jacobs  
Riezman Berger, P.C.  
7700 Bonhomme Avenue, 7<sup>th</sup> Floor  
St. Louis, Missouri 63105  
telephone: (314) 727-0101  
fax: (314) 727-6458  
email: [jacobs@riezmanberger.com](mailto:jacobs@riezmanberger.com)1-30-12  
AR  
9/30

# Riezman Berger

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Robert D. Jacobs  
jacobs@riezmanberger.com

January 26, 2012

VIA FEDERAL EXPRESS

Mr. Daniel Sexton  
Minnesota Dept. of Commerce  
85 7<sup>th</sup> Place East, Suite 500  
Saint Paul, Minnesota 55101

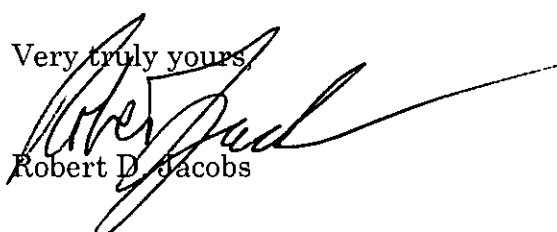
Re: Leading Edge Marketing, Inc. d/b/a ProSource Wholesale Floorcoverings;  
File F-2831

Dear Mr. Sexton:

Enclosed please find the application for renewal of the franchise registration for the above named franchisor. Specifically, enclosed please find: (i) all ancillary documents; (ii) one clean copy of the Franchise Disclosure Document, with all exhibits; (iii) one redlined copy of the FDD and Franchise Agreement; and (iv) a check in the amount of \$200.00 for the filing fee.

If you should have any questions, or require anything further, please do not hesitate to contact me.

Very truly yours,



Robert D. Jacobs

RDJ  
Encl.

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