



## FRANCHISE DISCLOSURE DOCUMENT

REAL DEALS, INC.



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## **REAL DEALS, INC.** an Idaho corporation

1881 Pole Line Road East Twin Falls, Idaho 83301 (208) 543-6300 nate@realdeals.net www.realdeals.net

As a franchisee, you will operate a retail store offering home décor, furniture, home accessory, jewelry, clothing, personal accessories, food and beverage items, and other related merchandise and products.

The initial investment necessary to begin operation of a Real Deals on Home Décor® franchise ranges from \$141,350 to \$229,350. This includes the \$35,500 to \$37,000 that must be paid to the franchisor or affiliate.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. Note, however, that no governmental agency has verified the information contained in this document.

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Brent Christensen at 1881 Pole Line Road East Twin Falls, Idaho 83301, brent@realdeals.net, and (208) 595-1148.

The terms of your contract will govern your franchise relationship. Don't rely on this disclosure document alone to understand your contract. Read your entire contract carefully. Show your contract and this document to an advisor, like an attorney or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

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## How to Use This Franchise Disclosure Document

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

| QUESTION                                   | WHERE TO FIND INFORMATION  |
|--|--|
|  |  |
| How much can I earn?                       | Item 19 may give you information about   |
|  | outlet sales, costs, profits or losses. You  |
|  | should also try to obtain this information   |
|  | from others, like current and former   |
|  | franchisees. You can find their names and  |
|  | contact information in Item 20 or Exhibit  |
|  | "D."   |
| How much will I need to invest?            | Items 5 and 6 list fees that you will be   |
|  | paying to the franchisor or at the   |
|  | franchisor's direction. Item 7 lists the   |
|  | initial investment to open. Item 8   |
| Does the franchisor have the financial     | describes the suppliers you must use.<br>Item 21 or Exhibit "C" includes financial |
|  | statements. Review these statements  |
| ability to provide support to my business? |  |
| Is the franchise system stable, growing,   | carefully.   |
| or shrinking?                              | Item 20 summarizes the recent history of   |
| or sminking.                               | the number of company-owned and franchised outlets.                                |
| Will my business be the only Real Deals    | Item 12 and the "territory" provisions in  |
| on Home Décor® business in my area?        | the franchise agreement describe whether   |
| on nome been & business in my area.        | the franchiser and other franchisees can   |
|  | compete with you.  |
| Does the franchisor have a troubled        | Items 3 and 4 tell you whether the   |
| legal history?                             | franchisor or its management have been   |
|  | involved in material litigation or   |
|  | bankruptcy proceedings.  |
| What's it like to be a Real Deal on        | Item 20 or Exhibit "D" lists current and   |
| Home Décor® franchisee?                    | former franchisees. You can contact them   |
|  | to ask about their experiences.  |
| What else should I know?                   | These questions are only a few things you  |
|  | should look for. Review all 23 Items and   |
|  | all Exhibits in this disclosure document to  |
|  | better understand this franchise   |
|  | opportunity. See the table of contents.  |

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