

FRANCHISE DISCLOSURE DOCUMENT

A CORP.

(a Massachusetts Corporation)

268 Rangeway Road, P. O. Box 290

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www.rooterman.com



There is one (1) franchise being offered: "Rooter-Man". The Rooter-Man franchise features sewer and drain-cleaning services which include the maintenance and cleaning of sewer pipes, emergency plumbing repairs and other related services and products. Franchises will primarily be sold to individuals who have some experience in providing plumbing, sewer and drain cleaning services.

The total estimated initial investment necessary to begin operation of a Rooter-Man franchise ranges from \$46,750.00 to \$137,600.00. The initial franchise fee that will be paid to A Corp. is based upon the population of the franchisee's territory. The rate of the franchise fee is \$31.80 per thousand of population, and will generally range from \$3,975.00 to \$39,750.00. A Corp is offering existing and new franchisees a special offer to purchase that if they purchase two (2) units of 125,000 populations, they will receive the third unit for free. The \$125.00 monthly fee will still apply to each of the three units.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "[A Consumer's Guide to Buying a Franchise](#)," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising. There may also be laws on franchising in your state. Ask your state agencies about them.

The Issuance Date: March 12, 2013 ~~April 10, 2012~~

STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. **REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.**

Call the state franchise administrator listed in Exhibit C for information about the franchisor, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

1. THE FRANCHISE AGREEMENT PERMITS THE FRANCHISEE TO ARBITRATE WITH THE FRANCHISOR ONLY IN MASSACHUSETTS. OUT OF STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES AND MAY COST YOU MORE THAN IT WOULD IN YOUR HOME STATE.
2. THE FRANCHISE AGREEMENT STATES THAT MASSACHUSETTS LAW GOVERNS THIS AGREEMENT. THIS LAW MAY NOT PROVIDE THE SAME PROTECTION AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
3. THE FRANCHISE WILL BE IN COMPETITION WITH BOTH INDEPENDENT AND FRANCHISED PLUMBERS, DRAIN CLEANING CONTRACTORS AND SEPTIC SERVICES.
4. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

We do not use the services of any franchise broker or referral sources to assist us in selling our franchise. You should be sure to do your own investigation of the franchise.

Effective Date: _____

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Exhibit B.3	The Table of Content of the Operational Manual
Exhibit C:	List of State Agencies / Administrators
Exhibit D:	Rooter Man Franchisees List
Exhibit E:	Former Rooter Man Franchisees List
Exhibit F:	Minnesota Addendum

This is a document preview downloaded from FranchisePanda.com. The full document is available for free by visiting: <https://franchisepanda.com/franchises/rooter-man>