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FRANCHISE DISCLOSURE DOCUMENT

| A CORP | 2015 APR 16 PM 250 |
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| (a Massachusetts Corporation) | DFPARTMEMT OT |
| 268 Rangeway Road, P O Box 290 | BUSINESS OVERSIGHT |
| North Billerica, Massachusetts 01862 (978) 667-1144 Ext 26 www rooterman com | SAM FRANCISCO |



There is one (1) franchise being offered "Rooter-Man" The Rooter-Man franchise features sewer and drain cleanıng services which include the maintenance and cleaning of sewer pipes, emergency plumbing repairs and other related services and products Franchises will primarily be sold to individuals who have some experience in providing plumbing, sewer and drain cleaning services

The total estimated intital investment necessary to begin operation of a Rooter-Man franchise ranges from $\$ 46,75000$ to $\$ 137,60000$ The initial franchise fee that will be paid to A Corp is based upon the population of the franchisee's terntory The rate of the franchise fee is $\$ 3180$ per thousand of population, and will generally range from $\$ 3,97500$ to $\$ 39,75000$ A Corp is offering existing and new franchisees a special offer to purchase that if they purchase two (2) units of 125,000 populations, they will receive the third unit for free The $\$ 12500$ monthly fee will still apply to each of the three unts

This disclosure document summarizes certan provisions of your franchise agreement and other information in plain English Read this disclosure document and all accompanying agreements carefully You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale Note, however, that no governmental agency has verified the information contained in this document

The terms of your contract will govern your franchise relationship Don't rely on the disclosure document alone to understand your contract Read all of your contract carefully Show your contract and this disclosure document to an advisor, like a lawyer or an accountant

Buying a franchise is a complex investment The information in this disclosure document can help you make up'your mind More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D C 20580 You can also vistt the FTC's home page at www ftc gov for additional information Call your state agency or visit your public library for other sources of information on franchising There may also be laws on franchising in your state Ask your state agencres about them

The Issuance Date
April 10, 2015

## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchıse admınıstrator before offerıng or selling in your state REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT

Call the state franchıse admınıstrator listed in Exhıbıt C for informatıon about the franchısor, or about franchising in your state

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOÜ TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TŌ ACCEPT IN ORDER TO RENEW

Please consider the following RISK FACTORS before you buy this franchise
1 THE FRANCHISE AGREEMENT PERMITS THE FRANCHISEE TO ARBITRATE WITH THE FRANCHISOR ONLY IN MASSACHUSETTS OUT OF STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES AND MAY COST YOU MORE THAN IT WOULD IN YOUR HOME STATE

2 THE FRANCHISE AGREEMENT STATES THAT MASSACHUSETTS LAW GOVERNS THIS AGREEMENT THIS LAW MAY NOT PROVIDE THE SAME PROTECTION AND BENEFITS AS LOCAL LAW YOU MAY WANT TO COMPARE THESE LAWS

3 THE FRANCHISE WILL BE IN COMPETITION WITH BOTH INDEPENDENT AND FRANCHISED PLUMBERS, DRAIN CLEANING CONTRACTORS AND SEPTIC SERVICES

4 THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE

We do not use the services of any franchise broker or referral sources to assist us in selling our franchise You should be sure to do your own investigation of the franchise

Effective Date $\qquad$

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## EXHIBITS

| Exhıbit A | Financial Statements |
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| Exhibit B 1 | Franchıse Agreement |
| Exhibit B 2 | Addendum to Franchise Agreement |
| Exhibit B 3 | The Table of Content of the Operatıonal Manual |
| Exhibit C | List of State Agencies / Admınıstrators |
| Exhibit D | Rooter Man Franchisees List |
| Exhibit E | Former Rooter Man Franchisees List |
| Exhibit F | Calıformia Addendum |
| Exhibit G | Notice of Exemption for Internet Advertısement |

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