



## FRANCHISE DISCLOSURE DOCUMENT

**Schmidt Baking Distribution, LLC  
dba Schmidt**

**A Maryland corporation  
601 S. Caroline Street  
Baltimore, Maryland 21231  
410/668-8200**

**Website: [www.schmidtbaking.com](http://www.schmidtbaking.com)  
Email: [johns@schmidtbaking.com](mailto:johns@schmidtbaking.com)**

The Franchisee (“Distributor”) will distribute bakery products that it purchases from the franchisor.

The total initial investment necessary to begin operation of the Schmidt Baking Distribution franchised business ranges from \$38,244 to \$247,738. This includes \$36,538 to \$178,853 that must be paid to the Franchisor and its affiliates.

This Disclosure Document summarizes certain provisions of your franchise agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payment to the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified the information contained in this document.**

We offer the option of delivery of a paper copy of our Disclosure Document. To discuss the criteria needed in order to receive our Disclosure Document before you meet with the Franchisor in person, contact Patti Berkey at 601 S. Caroline Street, Baltimore, Maryland 21231, phone: 410/649-0030 Extension 6.

The terms of your contract will govern your franchise relationship. Don’t rely on the Disclosure Document alone to understand your contract. Read all of your contract carefully. Show your contract and this Disclosure Document to an advisor, like a lawyer or accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as “A Consumer’s Guide to Buying a Franchise,” which can help you understand how to use this Disclosure Document, is available from the Federal Trade Commission (“FTC”). You can contact the FTC at 1-888-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC’s home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

The Issuance Date of this Franchise Disclosure Document is April 7, 2016.

## STATE COVER PAGE

### Schmidt Baking Distribution, LLC

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit A for information about the franchisor, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise.

1. THE DISTRIBUTION AGREEMENT STATES THAT MARYLAND LAW GOVERNS THE AGREEMENT AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
2. THE AMOUNT OF THE INITIAL FRANCHISE FEE WILL BE DETERMINED BY THE FRANCHISOR BASED ON THE HISTORICAL SALES VOLUME FOR THE SALES AREA COVERED BY THE FRANCHISE.
3. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

**This Franchise is registered in the states listed and on the effective dates noted on the following page:**

Effective Date in Maryland: \_\_\_\_\_  
Effective Date in Virginia: \_\_\_\_\_

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