

FRANCHISE DISCLOSURE DOCUMENT



Seniors Helping Seniors[®]
...A WAY TO GIVE AND TO RECEIVE[®]

Seniors Helping Seniors, LLC
A Delaware limited liability company
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Seniors Helping Seniors, LLC offers franchises that provide non-medical personal services such as companion care, homemaker services, transportation, shopping and errands, light handyman and repair services, personal care, Alzheimer's/dementia care (memory care) and TeleCare™, assistive technologies, facility referral services, adult day care; and medical and home health services including skilled nursing, medication management, health monitoring, wound care, catheter management, injections and blood draws, occupational therapy and rehabilitation therapy (collectively, the "Services"). We also offer area development rights to franchisees to develop and operate additional Seniors Helping Seniors Businesses within specific geographic areas.

The total investment necessary to begin operation of a Seniors Helping Seniors franchise is \$96,785 to \$151,390. This includes \$55,000 that must be paid to the franchisor.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or any affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "[A Consumer's Guide to Buying a Franchise](#)," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: August 1, 2020.

STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit A for information about the franchisor, or about franchising in your state.

MOST FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

- 1. THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION OR LITIGATION IN BERKS COUNTY, PENNSYLVANIA. OUT-OF- STATE ARBITRATION OR LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST MORE TO ARBITRATE OR LITIGATE WITH US IN PENNSYLVANIA THAN IN YOUR HOME STATE.**
- 2. THE FRANCHISE AGREEMENT STATES THAT PENNSYLVANIA LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.**
- 3. THERE ARE UNRELATED ENTITIES IN THE ELDERLY PERSONAL CARE BUSINESS IN THE U.S. WITH THE NAME “SENIORS HELPING SENIORS” OR A VARIATION THEREOF. THESE BUSINESSES COULD AFFECT THE RIGHT TO TRADEMARKS GRANTED TO YOU (SEE ITEM 13 OF THIS DOCUMENT).**
- 4. FRANCHISE OWNERS AND SPOUSES MUST SIGN PERSONAL GUARANTEES MAKING SPOUSES JOINTLY AND SEVERALLY LIABLE FOR ALL OBLIGATIONS OF THE FRANCHISE WHETHER OR NOT THE SPOUSE IS INVOLVED IN THE OPERATION OF THE FRANCHISE BUSINESS AND THIS REQUIREMENT PLACES THE PERSONAL ASSETS OF THE FRANCHISE OWNERS AND THEIR SPOUSES AT RISK.**
- 5. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.**

Effective Date: See the next page for State effective dates.

STATE EFFECTIVE DATES

The following states require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: California, Florida, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Utah, Virginia, Washington and Wisconsin.

This Franchise Disclosure Document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates:

California	<i>Pending</i>
Florida	Registered
Hawaii	Registered
Illinois	<i>Pending</i>
Indiana	Registered
Michigan	Registered
Minnesota	<i>Pending</i>
New York	<i>Pending</i>
North Dakota	Registered
Rhode Island	Registered
South Dakota	Registered
Virginia	Registered
Washington	<i>Pending</i>
Wisconsin	Registered

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