



Sharkey's Cuts for Kids International Co., LLC A Connecticut limited liability company 37 Highland Road Westport, Connecticut 06880 (203) 637-8911 www.sharkeyscutsforkids.com info@sharkeyscutsforkids.com

The Franchise offered is for a hair salon furnished and designed to attract children and families using the names "Sharkey's Cuts for Kids".

The total investment necessary to begin operation of a Single Sharkey's Cuts for Kids franchise is approximately \$144,920 to \$184,495. This includes \$119,995 that must be paid to the franchisor and/or its affiliate.

The total investment necessary to begin operation of a 2-Pack of Sharkey's Cuts for Kids franchises is approximately \$214,942-\$254,490. This includes \$191,990 that must be paid to the franchisor and/or its affiliate (\$95,995 per franchise, \$154,495 due at signing, 37,495 due at signing of second franchise lease).

The total investment necessary to begin operation of a 3-Pack of Sharkey's Cuts for Kids franchises is approximately \$302,947-\$342,495. This includes \$279,995 (\$93,332 per unit) that must be paid to the franchisor and/or its affiliate (\$93,332 per franchise, \$176,665 due at signing, \$51,665 due at signing of second franchise lease and \$51,665 due at signing of third franchise lease.).

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive the disclosure document at least 14 calendar days before you sign a binding agreement. with, or make any payment to the franchisor or an affiliate in connection with the proposed franchise sale. Note, however, that no government agency has verified the information contained in this document.

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Scott Sharkey at 37 Highland Road, Westport, Connecticut 06880 and (203) 637-8911.



The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

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STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit F for information about the franchisor or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH 1 US BY ARBITRATION ONLY IN CONNECTICUT. OUT-OF-STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO ARBITRATE WITH US IN CONNECTICUT THAN IN YOUR OWN STATE.

2. THE FRANCHISE AGREEMENT STATE THAT CONNECTICUT LAW GOVERNS THE AGREEMENTS, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.

THE FRANCHISE AGREEMENT PROVIDES THAT IF THE FRANCHISE IS 3. TERMINATED BY EITHER PARTY WITH CAUSE, YOU ARE LIABLE TO PAY US LIQUIDATED DAMAGES. THE AMOUNT OF SUCH DAMAGES REPRESENTS A PROJECTION OF THE ROYALTIES YOU WOULD HAVE PAID US DURING THE REMAINING TERM OF THE AGREEMENT.

THE FRANCHISEE MUST PARTICIPATE IN ALL PROMOTION CAMPAIGNS 4. WHICH MAY INCLUDE MINIMUM OR MAXIMUM PRICES FOR CERTAIN SERVICES

5. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

We use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise.

> Effective Date: FOR USE ONLY IN THE COMMONWEALTH OF VIRGINIA

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