

FRANCHISE DISCLOSURE DOCUMENT

SLOAN'S FRANCHISE LLC

A Florida Limited Liability Company 1652 Mercer Avenue West Palm Beach, Florida 33401 (561) 839-3000 www.sloansicecream.com



The franchise offered is for the establishment and operation of a business that offers its customers top quality ice cream, candy products, baked goods and merchandise.

We offer 2 franchise programs:

A single Sloan's franchised business. The total investment necessary to begin operations of a Sloan's franchised business is: \$696,702 to \$1,182,600 for a "Traditional" Sloan's franchised business; and \$474,343 to \$731,499 for an "Express" Sloan's franchised business. This includes \$70,000 to \$100,000 that must be paid to the franchisor or an affiliate.

Multiple Sloan's franchised businesses. The total investment necessary to begin operation of multiple Sloan's franchised businesses ranges from \$482,343 to \$1,318,600 (but can be more if you choose to develop more than 10 units). The initial development fee ranges from \$16,000 (to develop 2 franchised businesses) to \$144,000 (to develop 10 franchised businesses) or higher for the development of more than 10 units.

This Disclosure Document summarizes certain provisions of your franchise agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your Disclosure Document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Sloan Kamenstein, 1652 Mercer Avenue, West Palm Beach, Florida 33401, (561) 839-3000, franchise@sloansicecream.com.

The terms of your contract will govern your franchise relationship. Don't rely on this Disclosure Document alone to understand your contract. Read all of your contract carefully. Show your contract and this Disclosure Document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this Disclosure Document, is available from the



Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

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How to Use This Franchise Disclosure Document

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

QUESTION	WHERE TO FIND INFORMATION	
How much can I earn?	Item 19 may give you information about	
	outlet sales, costs, profits or losses. You	
	should also try to obtain this information	
	from others, like current and former	
	franchisees. You can find their names	
	and contact information in Item 20 or	
	Exhibit G.	
How much will I need to invest?	Items 5 and 6 list fees you will be paying	
	to the franchisor or at the franchisor's	
	direction. Item 7 lists the initial	
	investment to open. Item 8 describes the	
	suppliers you must use.	
Does the franchisor have the financial	Item 21 or Exhibit F includes financial	
ability to provide support to my	statements. Review these statements	
business?	carefully.	
Is the franchise system stable,	Item 20 summarizes the recent history of	
growing, or shrinking?	the number of company-owned and	
	franchised outlets.	
Will my business be the only Sloan's	Item 12 and the "territory" provisions in	
business in my area?	the franchise agreement describe whether	
	the franchisor and other franchisees can	
	compete with you.	
Does the franchisor have a troubled	Items 3 and 4 tell you whether the	
legal history?	franchisor or its management have been	
	involved in material litigation or	
	bankruptcy proceedings.	
What's it like to be a Sloan's	Item 20 or Exhibit G lists current and	
franchisee?	former franchisees. You can contact	
	them to ask about their experiences.	
What else should I know?	These questions are only a few things	
	you should look for. Review all 23 Items	
	and all Exhibits in this disclosure	
	document to better understand this	
	franchise opportunity. See the table of	
	contents.	

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