

FRANCHISE DISCLOSURE DOCUMENT





STEAK SECAPE SANDWICH GRILL



RECHVED

APR 0 2 2013

Department of Corporations Los Angeles

Escape Enterprises, Ltd an Ohio limited liability company 222 Neilston Street Columbus, Ohio 43215 614/224-0300 url www.steakescape.com

The franchisee will operate a retail food outlet using the trade name "STEAK ESCAPE®", "STEAK ESCAPE SANDWICH GRILL[™]", "STEAK ESCAPE GRILLE[™]" or "STEAK ESCAPE EXPRESS[™]" or another variation The franchised system is a comprehensive food service operation that specializes in the retail sale of specialty sandwiches, specialty salads, specialty potatoes, fresh-cut french fries and fresh squeezed lemonade and utilizes certain unique in-store merchandising techniques, with a strict adherence to uniform procedures to offer products of the highest quality The total investment necessary to begin operation of a STEAK ESCAPE SANDWICH GRILL or STEAK ESCAPE GRILLE franchise is \$196,700 to \$590,200 and the total investment necessary to begin operation of a STEAK ESCAPE EXPRESS franchise is \$128,000 to \$176,500 (in both cases, not including the cost of the space and new store operational assistance reimbursements of expenses, which vary too widely to be estimated with any accuracy) This includes \$28,000 that must be paid to the Franchisor or an affiliate in connection with a STEAK ESCAPE, STEAK ESCAPE GRILLE franchise and \$18,000 that must be paid to the Franchisor or an affiliate in connection with a STEAK ESCAPE, STEAK ESCAPE GRILLE franchise and \$18,000 that must be paid to the Franchisor or an affiliate in connection with a STEAK ESCAPE, STEAK ESCAPE GRILLE franchise and \$18,000 that must be paid to the Franchisor or an affiliate in connection with a STEAK ESCAPE is paid to the Franchisor or an affiliate in connection with a STEAK ESCAPE is paid to the Franchisor or an affiliate in connection with a STEAK ESCAPE is paid to the Franchisor or an affiliate in connection with a STEAK ESCAPE is paid to the Franchisor or an affiliate in connection with a STEAK ESCAPE is paid to the Franchisor or an affiliate in connection with a STEAK ESCAPE is paid to the Franchisor or an affiliate in connection with a STEAK ESCAPE is paid to the Franchisor or an affiliate in connection with a STEAK ESCAPE is paid to the Franchisor or a

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English Read this disclosure document and all accompanying agreements carefully You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale **Note**, **however, that no governmental agency has verified the information contained in this document**.

You may wish to receive your disclosure document in another format that is more convenient for you To discuss the availability of disclosures in different formats, contact Vanessa Salazar at 222 Neilston Street, Columbus, Ohio 43215 and 614-224-0300

The terms of your contract will govern your franchise relationship Don't rely on the disclosure document alone to understand your contract Read all of your contract carefully Show your contract and this disclosure document to an advisor, like a lawyer or an accountant

Buying a franchise is a complex investment The information in this disclosure document can help you make up your mind More information on franchising, such as *A Consumer's Guide to Buying a Franchise*, which can help you understand how to use this disclosure document, is available from the Federal Trade Commission You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580 You can also visit the FTC's home page at <u>www ftc gov</u> for additional information Call your state agency or visit your public library for other sources of information on franchising

There may also be laws on franchising in your state Ask your state agencies about them Issuance Date March 31, 2013



STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT

Call the state franchise administrator listed in Exhibit A for information about the franchisor or about franchising in your state

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW

Please consider the following RISK FACTORS before you buy this franchise

- 1 THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION OR, IN CERTAIN SITUATIONS, LITIGATION, ONLY IN OHIO OUT-OF-STATE ARBITRATION OR LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES IT MAY ALSO COST YOU MORE TO ARBITRATE OR LITIGATE WITH US IN OHIO THAN IN YOUR OWN STATE
- 2 THE FRANCHISE AGREEMENT STATES THAT OHIO LAW GOVERNS THE AGREEMENT AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW YOU MAY WANT TO COMPARE THESE LAWS
- 3 THE FRANCHISEE'S SPOUSE MUST SIGN A GUARANTY AGREEMENT MAKING SUCH SPOUSE JOINTLY AND SEVERALLY LIABLE FOR THE OBLIGATIONS UNDER THE FRANCHISE AGREEMENT WHICH ALSO PLACES THE SPOUSE'S PERSONAL ASSETS AT RISK YOU MAY WANT TO CONSIDER THIS WHEN MAKING A DECISION TO PURCHASE THIS FRANCHISE OPPORTUNITY
- 4 THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE

We use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise A franchise broker or referral source represents us, not you We pay this person a fee for selling our franchise or referring you to us You should be sure to do your own investigation of the franchise

Effective Date See the next page for state effective dates



SCHEDULE OF STATE EFFECTIVE DATES

The following states require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin

This Franchise Disclosure Document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates

State	Effective Date
California	
Florida	
Hawan	
Illinois	
Indiana	
Maryland	
Michigan	
Minnesota	
New York	
North Dakota	
Rhode Island	
South Dakota	
Utah	
Virginia	
Washington	
Wisconsin	

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