

## FRANCHISE DISCLOSURE DOCUMENT



Sweet CeCe's Franchising, LLC  
(a Tennessee Limited Liability Company)  
471 Humphreys Street  
Nashville, TN 37203  
(615) 401-9083  
[www.sweetceces.com](http://www.sweetceces.com)

With this Franchise Disclosure Document (this "Disclosure Document"), Sweet CeCe's Franchising, LLC is offering a license to use certain designated trademarks, proprietary products, and methods of operation to operate a Sweet CeCe's.

The initial franchise fee is \$37,000. The total initial investment for a Sweet CeCe's, including the initial franchise fee, will range from \$222,000 to \$369,300, excluding the cost of real estate acquisition. See Item 7 of this Disclosure Document for additional information regarding your initial investment.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Michael B. McDonald, CPA, Chief Financial Officer, Sweet CeCe's Franchising, LLC, 471 Humphreys Street, Nashville, TN 37203, (615) 401-9083, [mike.mcdonald@sweetceces.com](mailto:mike.mcdonald@sweetceces.com).

The terms of your contract will govern your franchise relationship. Do not rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "*A Consumer's Guide to Buying a Franchise*," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You also can visit the FTC's home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

The issue date of this Disclosure Document is July 21, 2014.

## **STATE COVER PAGE**

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT. Call the state franchise administrator listed in Exhibit D for information about the franchisor or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

1. THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY LITIGATION IN THE COUNTY WHERE WE MAINTAIN OUR HEADQUARTERS (CURRENTLY DAVIDSON COUNTY, TENNESSEE). OUT OF STATE LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO LITIGATE WITH US IN TENNESSEE THAN IN YOUR OWN STATE.
2. THE FRANCHISE AGREEMENT STATES THAT TENNESSEE LAW GOVERNS THE AGREEMENTS, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
3. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

## **STATE EFFECTIVE DATES**

The following states require that this Disclosure Document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin.

This Disclosure Document is either not registered or registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates:

|            |     |
|------------|-----|
| California | N/A |
| Hawaii     | N/A |
| Illinois   | N/A |
| Indiana    | N/A |

|              |     |
|--------------|-----|
| Maryland     | N/A |
| Michigan     | N/A |
| Minnesota    | N/A |
| New York     | N/A |
| North Dakota | N/A |
| Rhode Island | N/A |
| South Dakota | N/A |
| Virginia     | N/A |
| Washington   | N/A |
| Wisconsin    | N/A |

This Disclosure Document is not required to be registered in the following states, but an exemption has been filed as required by the state's business opportunity laws and this Disclosure Document is effective as of the date specified below:

|          |                              |
|----------|------------------------------|
| Florida  | 09/15/2011 (one time filing) |
| Kentucky | 12/15/2011 (one time filing) |
| Nebraska | N/A                          |
| Texas    | 09/16/2011 (one time filing) |
| Utah     | 09/14/2011 (one time filing) |

This Disclosure Document is not required to be registered and an exemption is not required to be filed in the following states and this Disclosure Document is effective as of the Date of Issuance: Alabama, Alaska, Arizona, Arkansas, Colorado, Connecticut, Delaware, Georgia, Idaho, Iowa, Kansas, Louisiana, Maine, Massachusetts, Mississippi, Missouri, Montana, Nevada, New Hampshire, New Jersey, New Mexico, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, Tennessee, Vermont, West Virginia and Wyoming.

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