



FRANCHISE DISCLOSURE DOCUMENT TGA PREMIER JUNIOR TENNIS FRANCHISE, LLC A California limited liability company 1960 East Grand Avenue, Suite 811 El Segundo, California 90245 310-333-0622

www.PlayTGA.com www.franchisetga.com Received LA Mailroom MAR 2 9 2017 Department of Business Oversight

We grant franchises to operate a business (the "Franchised Business") under the trade name "TGA PREMIER YOUTH TENNIS" which will provide tennis instruction, in school and after school tennis programs, tennis clinics, camps, tournaments, parent/child events, ladies clinics, and other tennis related activities for pre-teen and teen age students, youth, adolescents, young adults and adults.

The total investment necessary to begin operation of a TGA-Tennis Franchised Business in one protected territory ranges from \$21,450 to \$62,800. This includes \$10,300 to \$40,900, which must be paid to us or an affiliate. We also grant development rights which enable you to open up to 3 Franchised Businesses within several protected territories. The total investment necessary to begin operation of 2 - 3 Franchised Businesses in 2 – 3 protected territories ranges from \$41,450 to \$92,800. This includes \$30,300 to \$70,900 that must be paid to us or an affiliate for each TGA-Tennis Franchised Business.

This Franchise Disclosure Document summarizes certain provisions of your Franchise Agreement and other information in plain English. Read the Franchise Disclosure Document and all accompanying agreements carefully. You must receive this Franchise Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payments to the Franchisor or an affiliate in connection with the proposed franchise sale. Note, however, that no government agency has verified the information contained in this document.

You may wish to receive your Franchise Disclosure Document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Joshua S. Jacobs, TGA Premier Junior Tennis, LLC, 1960 East Grand Avenue, Suite 811, El Segundo, California 90245, 310-333-0622.

The terms of your contract will govern your franchise relationship. Don't rely on the Franchise Disclosure Document alone to understand your contract. Read all of your contract carefully. Show your contract and this Franchise Disclosure Document to an advisor, like a lawyer or accountant.

Buying a franchise is a complex investment. The information in this Franchise Disclosure Document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise", which can help you understand how to use this Disclosure Document is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at <u>www.ftc.gov</u> for additional information. Call your state agency listed on <u>Exhibit A</u> or visit your public library for other sources of information on franchising. There may also be laws on franchising in your state. Ask your state agencies about them.

THE ISSUANCE DATE OF THIS DISCLOSURE DOCUMENT IS MARCH 24, 2017.

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## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF THIS FRANCHISE WITH A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS IT OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed on <u>Exhibit A</u> for information about the franchisor or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

1. THE FRANCHISE AGREEMENT AND MULTIPLE DEVELOPMENT AGREEMENT PERMIT YOU TO SUE US ONLY IN CALIFORNIA. OUT OF STATE LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST MORE TO SUE US IN CALIFORNIA THAN IN YOUR HOME STATE.

2. THE FRANCHISE AGREEMENT AND MULTIPLE DEVELOPMENT AGREEMENT STATE THAT THE LAW OF CALIFORNIA GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.

3. THE FRANCHISE AGREEMENT REQUIRES THE FRANCHISEE'S SPOUSE TO SIGN A PERSONAL GUARANTY, MAKING THE SPOUSE JOINTLY AND SEVERALLY LIABLE FOR FULFILLMENT OF OBLIGATIONS UNDER THE FRANCHISE AGREEMENT. THIS MAY PLACE YOUR PERSONAL ASSETS AT RISK.

4. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

We may use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A FRANCHISE BROKER or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise.

See Next Page for State Effective Dates

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## STATE EFFECTIVE DATES

The following states require that the Franchise Disclosure Documents be registered or filed with the state or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin.

This Franchise Disclosure Document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective date:

California:	
Hawaii:	
Indiana:	
Illinois:	
Minnesota:	
New York:	
Wisconsin:	

In all other states, the effective date of this Franchise Disclosure Document is the issuance date of March 24, 2017.

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