



FRANCHISE DISCLOSURE DOCUMENT

THE BUFFALO SPOT GLOBAL, LLC a California Limited Liability Company 7245 Garden Grove, Suite E Garden Grove, CA 92841 (619) 938-4470

Email: ivan@thebuffalospot.com

We grant you the right to operate a Buffalo Spot Restaurant. Your Restaurant will serve fresh chicken wings, prepared in a variety of flavors, and other tasty menu items. We also grant to qualified franchisees the right to develop multiple Buffalo Spot Restaurants under a Multi-Unit Agreement.

The total investment necessary to begin operation of a single unit Restaurant is from \$170,800 to \$397,225. This includes the initial Franchise Fee of \$40,000 that must be paid to us upon execution of the Franchise Agreement. The total investment necessary to begin operation under a Multi-Unit Agreement is from \$220,800 to \$497,225. This includes \$50,000 to \$100,000 that must be paid to us as a franchise fee. The total investment also includes lease review fee of \$1,200.

This Disclosure Document summarizes certain provisions of your Franchise Agreement and other information; read it and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendardays before you sign a binding agreement with, or make any payment to, the Franchisor or an Affiliate in connection with the proposed Franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your Disclosure Document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Ivan Flores at 7245 Garden Grove Blvd, Suite E, Garden Grove, California 92841, telephone (619) 938-4470, email: ivan@thebuffalospot.com.

Buying a Franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this Disclosure Document, is available from the Federal Trade Commission, (FTC) 600 Pennsylvania Avenue, NW, Washington DC 20580. You can reach the FTC by phone at 1-877-FTC-HELP or online at www.ftc.gov for additional information. Your State agency or local library may also offer information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuing Date: March 22, 2017



STATE COVER PAGE

Your state may have Franchise laws that require a Franchisor to register or file with a state Franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state Franchise administrator listed in **Exhibit A** for information about the Franchisor, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this Franchise:

- 1. THE FRANCHISE AGREEMENT AND MULTI-UNIT AGREEMENT REQUIRES YOU TO RESOLVE ANY DISPUTES WITH US BY LITIGATION/ARBITRATION/MEDIATION ONLY IN LOS ANGELES COUNTY, CALIFORNIA. OUT OF STATE LITIGATION/ARBITRATION/MEDIATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO LITIGATE/ARBITRATE/MEDIATE WITH US IN CALIFORNIA THAN IN YOUR OWN STATE.
- 2. THE FRANCHISE AND MULTI-UNIT AGREEMENT STATE THAT CALIFORNIA LAW GOVERNS THE AGREEMENTS, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
- 3. YOU DO NOT RECEIVE AN EXCLUSIVE TERRITORY. WE CAN COMPETE WITH YOU IN NON-TRADITIONAL (SPECIAL SITE) LOCATIONS AND IN ALTERNATE CHANNELS OF DISTRIBUTION.
- 4. YOUR SPOUSE MUST ALSO SIGN A PERSONAL GUARANTEE MAKING YOUR SPOUSE INDIVIDUALLY LIABLE FOR YOUR FINANCIAL OBLIGATIONS UNDER THE AGREEMENT. THE GUARANTEE WILL PLACE YOUR SPOUSE'S MARITAL AND PERSONAL ASSETS AT RISK IF YOUR FRANCHISE FAILS.
- 5. THE FRANCHISOR'S FINANCIAL CONDITION, AS REFLECTED IN ITS FINANCIAL STATEMENTS (SEE ITEM 21), CALLS INTO QUESTION THE FRANCHISOR'S FINANCIAL ABILITY TO PROVIDE SERVICES AND SUPPORT TO YOU.
- 6. THE FRANCHISOR AS BEEN OFFERING FRANCHISES FOR A SHORT PERIOD OF TIME THEREFORE, THERE IS ONLY A BRIEF OPERATING HISTORY TO ASSIST YOU IN JUDGING WHETHER OR NOT TO MAKE THIS INVESTMENT.
- 7. THE FRANCHISEE OR MULTI-UNIT DEVELOPER WILL BE REQUIRED TO MAKE AN ESTIMATED INITIAL INVESTMENT RANGING FROM \$170,800 to \$497,225. THIS AMOUNT EXCEEDS THE FRANCHISOR'S STOCKHOLDERS EQUITY AS OF DECEMBER 31, 2016, WHICH IS \$117,764.
- 8. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

The Buffalo Spot Global, LLC Franchise Disclosure Document | 2017 171108.01



We use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise.

Effective Date: See the next page for state effective dates

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