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Department of
Business Oversight**FRANCHISE DISCLOSURE DOCUMENT****the
HYBRID SHOP®**
The Hybrid Pros

The Hybrid Shop, Inc.
a Delaware corporation
5611 Wellington Road, Suite 115
Gainesville, Virginia 20155
1-800-397-2690
info@thehybridshop.com
www.thehybridshop.com

As a franchisee, you will operate a HYBRID SHOP® fractional location or a HYBRID SHOP® center that offers battery conditioning-related services and products that are unique to hybrid vehicles, transmission/electric motor testing-related services and products that are unique to hybrid vehicles, and other hybrid vehicle-related services and products

The total investment necessary to begin operation of a HYBRID SHOP fractional location ranges from \$77,800 to \$110,000. This includes \$62,300 to \$65,000 that must be paid to franchisor or its designee. The total investment necessary to begin operation of a HYBRID SHOP center ranges from \$272,500 to \$731,300. This includes \$69,500 to \$73,000 that must be paid to franchisor or its designee. The total investment necessary to obtain area development rights for a HYBRID SHOP area development business ranges from \$45,000 to \$135,000 (for 4 to 10 fractional locations or centers), in addition to the amount paid for your 1st HYBRID SHOP fractional location or HYBRID SHOP center, all of which must be paid to franchisor.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Susan Varela, Bob Curry or Dave Crawford at 5611 Wellington Road, Suite 115, Gainesville, Virginia 20155, info@thehybridshop.com, (800) 397-2690.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may be laws on franchising in your state. Ask your state agencies about them.

Issuance Date April 30, 2015

HYBRID SHOP 0415

STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit A for information about the franchisor, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise.

- 1 THE FRANCHISE AGREEMENTS REQUIRE YOU TO LITIGATE OR ARBITRATE WITH US ONLY IN THE STATE IN WHICH OUR PRINCIPAL BUSINESS ADDRESS IS THEN LOCATED (CURRENTLY, VIRGINIA). OUT-OF-STATE LITIGATION OR ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT ALSO MAY COST MORE TO LITIGATE OR ARBITRATE WITH US IN THE STATE IN WHICH OUR PRINCIPAL BUSINESS ADDRESS IS THEN LOCATED THAN IN YOUR OWN STATE.
- 2 VIRGINIA LAW GOVERNS THE FRANCHISE AGREEMENTS AND THE AREA DEVELOPMENT AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
- 3 WE WERE FORMED ON JANUARY 28, 2013 AND HAVE A BRIEF OPERATING HISTORY. YOU MAY WANT TO CONSIDER THIS WHEN MAKING A DECISION TO PURCHASE THIS FRANCHISE.
- 4 YOU AGREE TO WAIVE ANY RIGHT TO JURY TRIAL OR TO COUNTERCLAIM OR OFFSET OF ANY KIND IN ANY LITIGATION WHICH ARISES OUT OF OR IS RELATED TO THE FINANCING AGREEMENT.
- 5 THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

We occasionally use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should make sure to do your own investigation of the franchise.

Effective Dates See next page for effective dates in various jurisdictions

HYBRID SHOP 0415

STATE EFFECTIVE DATES

This disclosure document is effective as of the issuance date for use in Alabama, Alaska, Arizona, Arkansas, Colorado, Connecticut, Delaware, Georgia, Idaho, Iowa, Kansas, Louisiana, Maine, Massachusetts, Mississippi, Missouri, Montana, Nevada, New Hampshire, New Jersey, New Mexico, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, Tennessee, Vermont, West Virginia, Wyoming, Washington, D C , American Samoa, Federated States of Micronesia, Guam, Marshall Islands, Northern Mariana Islands (including Saipan), Palau, Puerto Rico, and U S Virgin Islands

This disclosure document is effective for use in the following states, where the franchisor filed a 1-time notice on the date indicated

Kentucky	August 11, 2014
Nebraska	December 17, 2014
Texas	August 8, 2014

This disclosure document is effective as of the issuance date for use in the following states, where the franchisor has filed an annual notice, effective on the date indicated

Florida	August 8, 2014
Michigan	August 8, 2014
Utah	August 8, 2014
Wisconsin	August 11, 2014

This disclosure document is effective and may be used in the following states, where the disclosure document is filed, registered or exempt from registration, as of the date indicated

California	[]
Hawai	[]
Illinois	[]
Maryland	[]
New York	[]
Rhode Island	[]
Virginia	[]
Washington	[]

This disclosure document is not effective, and may not be used in the following states, where it is not filed, registered or exempt from registration under state franchise law Indiana, Minnesota, North Dakota and South Dakota

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