

## FRANCHISE DISCLOSURE DOCUMENT

### THE MAIDS INTERNATIONAL, INC.

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FranchiseInfo@maids.com

THE MAIDS® Businesses provide household maintenance and cleaning services.

The total investment necessary to begin operation of a THE MAIDS® franchise is \$63,300 to \$141,200. This includes \$30,000 to \$88,900 that must be paid to us.

This Disclosure Document summarizes certain provisions of your franchise agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your Disclosure Document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact our Franchise Development Team at 9394 West Dodge Road, Suite 140, Omaha, NE 68114, phone: (402) 558-5555, email: development@maids.com.

The terms of your contract will govern your franchise relationship. Don't rely on the Disclosure Document alone to understand your contract. Read all of your contract carefully. Show your contract and this Disclosure Document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this Disclosure Document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: December 6, 2018

## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in **Exhibit K** for information about the franchisor, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

1. THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY LITIGATION ONLY IN NEBRASKA. OUT-OF-STATE LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO LITIGATE WITH US IN NEBRASKA THAN IN YOUR OWN STATE.
2. THE FRANCHISE AGREEMENT STATES THAT THE LAW OF YOUR DESIGNATED MARKET AREA GOVERNS THE AGREEMENT, AND IF YOU DO NOT LIVE IN THE SAME STATE AS YOUR DMA, THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS YOUR LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
3. YOU MUST MAKE MINIMUM ROYALTY OR ADVERTISING PAYMENTS, REGARDLESS OF YOUR SALES LEVELS. YOUR INABILITY TO MAKE THE PAYMENTS MAY RESULT IN TERMINATION OF YOUR FRANCHISE AND LOSS OF YOUR INVESTMENT.
4. YOUR SPOUSE MUST SIGN A DOCUMENT THAT MAKES YOUR SPOUSE LIABLE FOR ALL FINANCIAL OBLIGATIONS UNDER THE FRANCHISE AGREEMENT EVEN THOUGH YOUR SPOUSE HAS NO OWNERSHIP INTEREST IN THE FRANCHISE. THIS GUARANTEE WILL PLACE BOTH YOUR AND YOUR SPOUSE'S MARITAL AND PERSONAL ASSETS, PERHAPS INCLUDING YOUR HOUSE, AT RISK IF YOUR FRANCHISE FAILS.
5. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

**We use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise.**

Effective Date: See effective dates page

## STATE EFFECTIVE DATES

The following states require that the Disclosure Document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin.

This Disclosure Document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates:

State	Effective Date	State	Effective Date
California	PENDING	New York	PENDING
Hawaii	PENDING	North Dakota	PENDING
Illinois	December 7, 2018	Rhode Island	PENDING
Indiana	PENDING	South Dakota	December 7, 2018
Maryland	PENDING	Virginia	PENDING
Michigan	December 6, 2018	Washington	PENDING
Minnesota	PENDING	Wisconsin	December 6, 2018

In the states listed below, the effective date of this Disclosure Document is the issuance date of December 6, 2018.

<b>Alabama</b>	<b>Kentucky</b>	<b>North Carolina</b>
<b>Alaska</b>	<b>Louisiana</b>	<b>Ohio</b>
<b>Arizona</b>	<b>Maine</b>	<b>Oklahoma</b>
<b>Arkansas</b>	<b>Massachusetts</b>	<b>Oregon</b>
<b>Colorado</b>	<b>Mississippi</b>	<b>Pennsylvania</b>
<b>Connecticut</b>	<b>Missouri</b>	<b>South Carolina</b>
<b>Delaware</b>	<b>Montana</b>	<b>Tennessee</b>
<b>District of Columbia</b>	<b>Nebraska</b>	<b>Texas</b>
<b>Florida</b>	<b>Nevada</b>	<b>Utah</b>
<b>Georgia</b>	<b>New Hampshire</b>	<b>Vermont</b>
<b>Idaho</b>	<b>New Jersey</b>	<b>West Virginia</b>
<b>Iowa</b>	<b>New Mexico</b>	<b>Wyoming</b>
<b>Kansas</b>		

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