

# FRANCHISE DISCLOSURE DOCUMENT



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Department of  
Business Oversight

TMA Franchise Systems, Inc  
A North Carolina corporation  
346 9<sup>th</sup> Street, SE  
Hickory, NC 28602  
800-709-1190

[info@themosquitoauthority.com](mailto:info@themosquitoauthority.com)  
[www.themosquitoauthority.com](http://www.themosquitoauthority.com)

The Franchisor is TMA Franchise Systems, Inc (“TMA”, “TMA Franchise Systems”, “We”, “Us” and “Our”) We develop and offer under the “The Mosquito Authority” and related trademarks and service marks franchises for the operation of a business offering outdoor pest control services and equipment, including but not limited to the application of repetitive application pest elimination and control systems for both residential and commercial use (“**Outdoor Pest Control Business**”)

The total investment necessary to begin operation of a TMA franchise ranges from \$55,350 to 91,700 This includes \$51,500 to \$53,000 that must be paid to the franchisor or its affiliate

The disclosure document summarizes certain provisions of your Franchise Agreement and other information in plain English Read this disclosure document and all agreements carefully You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale **Note, however, that no governmental agency has verified the information contained in this document**

You may wish to receive your disclosure document in another format that is more convenient for you To discuss the availability of disclosures in different formats, contact Joseph Osborne at 346 9<sup>th</sup> Street, SE, Hickory, NC 28602 and 800-709-1190

The terms of your contract will govern your franchise relationship Don’t rely on the disclosure document alone to understand your contract Read all of your contract carefully Show your contract and this disclosure document to an advisor, like a lawyer or an accountant

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

**The issuance date September 27, 2016**

## **S T A T E C O V E R P A G E**

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state **REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT**

Call the state franchise administrator listed in Exhibit D for information about the franchisor or about franchising in your state

**MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW**

Please consider the following **RISK FACTORS** before you buy this franchise

**1 THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION ONLY IN NORTH CAROLINA OUT-OF-STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES IT MAY ALSO COST YOU MORE TO ARBITRATE WITH US IN NORTH CAROLINA THAN IN YOUR OWN STATE**

**2 THE FRANCHISE AGREEMENT STATES THAT NORTH CAROLINA LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTION AND BENEFITS AS LOCAL LAW YOU MAY WANT TO COMPARE THESE LAWS**

**3 THE FRANCHISE AGREEMENT REQUIRES THAT WE AND YOU MUST AGREE UPON A LOCATION FOR A CHEMICAL STORAGE FACILITY NO LATER THAN SIXTY DAYS AFTER THE MUTUAL SIGNING OF THE FRANCHISE AGREEMENT OR THE AGREEMENT MAY BE TERMINATED**

**4 THE FRANCHISE AGREEMENT REQUIRES THAT SPOUSES OF FRANCHISE OWNERS MUST EXECUTE A PERSONAL GUARANTY PLACING THEIR MARITAL AND PERSONAL ASSETS AT RISK**

**5 THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE**

We use the services of one or more Franchise Brokers or referral sources to assist us in selling our franchise A franchise broker or referral source represents us, not you We pay this person a fee for selling our franchise or referring you to us You should be sure to do your own investigation of the franchise Our agents authorized to receive service of process are listed in Exhibit D

Certain states require franchisors to make additional disclosures related to the information contained in this disclosure document If applicable, these additional disclosures will be furnished to you in an addendum Effective dates See next page for state effective dates

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