



OILERIE USA, Inc. 4562 Augusta Court Egg Harbor, Wisconsin 54209 (920) 918-7906 www.oilerie.com curt@oilerie.com

We grant you the right to operate an Oilerie® retail store that specializes in the sale of premium olive oils, balsamic vinegars and related products.

The total investment necessary to begin operation of a single Store ranges from \$141,938 to \$223,947. This includes \$51,525 to \$56,525 that must be paid to us or our affiliates. If you sign three franchise agreements to develop three stores, the total investment necessary to begin operation of the second or third Store is \$130,236 to \$211,497 per Store. This includes \$40,275 to \$56,525 per Store that must be paid to us or our affiliates.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. Note, however, that no government agency has verified the information contained in this document.

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Curt Campbell at 4562 Augusta Court, Egg Harbor, Wisconsin 54209, (920) 918-7906.

The terms of your contract will govern your franchise relationship. Do not rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: July 9, 2013 May 22, 2014



STATE COVER PAGE

Your state may have franchise laws that require a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in **Exhibit E** for information about the franchisor, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW OUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

- 1. THE FRANCHISE AGREEMENT REQUIRES YOU TO ARBITRATE DISPUTES WITH US AND CONDUCT THE ARBITRATION ONLY IN WISCONSIN. OUT OF STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO ARBITRATE WITH US IN WISCONSIN THAN IN YOUR OWN STATE.
- 2. THE FRANCHISE AGREEMENT STATES THAT THE LAW OF THE STATE WHERE YOUR STORE IS LOCATED GOVERNS THE AGREEMENT; AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
- 3. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

EFFECTIVE DATE: See the next page for state effective dates.



STATE EFFECTIVE DATES

The following states require that the disclosure document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin.

This disclosure document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates:

| State | Effective Date |
|--------------|--|
| Indiana | July 12, 2013 <u>May 23, 2014</u> |
| Michigan | July 9, 2013 <u>May 22, 2014</u> |
| Minnesota | July 15, 2013 Pending |
| New York | October 7, 2013 Pending |
| South Dakota | July 12, 2013 <u>May 23, 2014</u> |
| Wisconsin | July 12, 2013 May 23, 2014 |

In the states listed below, the effective date (issuance date) of this disclosure document is July 9, 2013. May 22, 2014.

| Alabama | Kansas | North Carolina |
|----------------------|---------------|----------------|
| Alaska | Kentucky | Ohio |
| Arizona | Louisiana | Oklahoma |
| Arkansas | Maine | Oregon |
| Colorado | Massachusetts | Pennsylvania |
| Connecticut | Mississippi | South Carolina |
| Delaware | Missouri | Tennessee |
| District of Columbia | Montana | Texas |
| Florida | Nevada | Vermont |
| Georgia | New Hampshire | West Virginia |
| Idaho | New Jersey | Wyoming |
| Iowa | New Mexico | |

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