

FRANCHISE DISCLOSURE DOCUMENT



TIJON FRAGRANCE LAB

FRANCHISING, INC.

An Arizona Corporation

4757 North Wolford

Tucson, Arizona 85749

Franchising@TijonFragranceLab.com

http://www.TijonFragranceLab.com

520-484-5728

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The franchisor is offering a franchise license for the operation of a business providing retail sales of perfumes and colognes as well as a variety of classes teaching patrons how to create their own custom fragrance that they bottle and take home. All activities are conducted under the name "Tijon Fragrance Lab" when lessons are taught in franchisees' stores, kiosks and at home parties.

The total investment necessary to begin operation of a Tijon Fragrance Lab Permanent lab location business is between \$92,250 to \$170,750. This includes \$29,500 that you will pay to the Franchisor and its affiliates.

The total investment necessary to begin operation of a Tijon Fragrance Lab kiosk lab location business is between \$56,500 to \$93,500. This includes \$12,500 that you will pay to the Franchisor and its affiliates.

The total investment necessary to begin operation of a Tijon Fragrance Lab mobile location business is between \$10,000 to \$18,500. This includes \$3,500 that you will pay to the Franchisor and its affiliates.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact John Berglund at 4757 North Wolford, Tucson, Arizona 85749 or call 520-484-5728.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

THE ISSUE DATE OF THIS DISCLOSURE DOCUMENT IS JANUARY 10, 2018

## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. **REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT**

Call the state franchise administrator listed in Exhibit C for information about the franchisor, about other franchisors, or about franchising in your state

**MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW**

Please consider the following **RISK FACTORS** before you buy this franchise

- 1 THE FRANCHISE AGREEMENT REQUIRES THAT THE FRANCHISEE MEDIATE AND ARBITRATE DISAGREEMENTS WITH THE FRANCHISOR ONLY IN THE STATE OF ARIZONA. OUT OF STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST MORE TO ARBITRATE WITH THE FRANCHISOR IN ARIZONA THAN IN YOUR HOME STATE**
- 2 THE FRANCHISE AGREEMENT STATES THAT ARIZONA LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW**
- 3 THE FRANCHISOR IS AT AN EARLY STAGE OF DEVELOPMENT AND HAS A LIMITED OPERATING HISTORY. THIS FRANCHISE IS LIKELY TO BE A RISKIER INVESTMENT THAN A FRANCHISE IN A SYSTEM WITH A LONGER OPERATING HISTORY**
- 4 THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE**

**We use the services of one or more franchise brokers or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should make sure to do your own investigation of the franchise.**

# TIJON FRAGRANCE LAB FRANCHISING, INC. FRANCHISE DISCLOSURE DOCUMENT

## TABLE OF CONTENTS

<u>ITEM</u>	<u>PAGE</u>
1 The Franchisor, and Any Parents, Predecessors and Affiliates	4
2 Business Experience	5
3 Litigation	5
4 Bankruptcy	5
5 Initial Fees	6
6 Other Fees	7
7 Estimated Initial Investment	11
8 Restrictions on Sources of Products and Services	16
9 Franchisee's Obligations	17
10 Financing	18
11 Franchisor's Assistance, Advertising, Computer Systems, and Training	19
12 Territory	23
13 Trademarks	25
14 Patents, Copyrights and Proprietary Information	25
15 Obligation to Participate in the Actual Operation of the Franchise Business	26
16 Restrictions of What the Franchise May Sell	26
17 Renewal, Termination, Transfer and Dispute Resolution	26
18 Public Figures	27
19 Financial Performance Representations	28
20 Outlets and Franchisee Information	29
21 Financial Statements	31
22 Contracts	31
23 Receipt	End

### Exhibits to the Franchise Disclosure Document

A Financial Statements	32
B List of Franchisees	44
C Schedule of State Agencies	45
D State Specific Amendments	48
E Operations Manuals Table of Contents	51
F Franchise Agreement with Addenda	57

This is a document preview downloaded from FranchisePanda.com. The full document is available for free by visiting: <https://franchisepanda.com/franchises/tijon-fragrance-lab>