

# RECEIVED DEPT OF BUSINESS OVERSIGHT SAN FRANCISCO

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## FRANCHISE DISCLOSURE DOCUMENT

Toby's - Latin Grill Franchises, LLC A Florida limited liability company 1600 North Broadway Suite 650 Santa Ana CA 92706 305-934-7090 frank@tobyslg com www tobyslg com



The franchised business is to operate a Latin Grill QSR business under the trade name "Toby's - Latin Grill"

The total investment necessary to begin operation of a Toby's - Latin Grill franchise is \$57,667 to \$461,000 This includes \$25,000 to \$45,000 that must be paid to the franchisor or affiliate. The total investment necessary to begin operation under a three- to five-unit Multi-Unit Development Agreement is \$41,000 to \$85,000. This includes \$40,000 to \$80,000 that must be paid to us. There is no minimum number of Toby's - Latin Grill units that you are required to develop under the Multi-Unit Development Agreement.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English Read this disclosure document and all accompanying agreements carefully You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale Note, however, that no governmental agency has verified the information contained in this document.

The terms of your contract will govern your franchise relationship Don't rely on the disclosure document alone to understand your contract Read all of your contract carefully Show your contract and this disclosure document to an advisor, like a lawyer or an accountant

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC- HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW Washington, D.C. 20580. You can also visit the FTC's home page at www ftc gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

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#### STATE COVER PAGE

Your state may have a franchise law that requires us to register or file with a state franchise administrator before offering or selling in your state REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT

Call the state franchise administrator listed in Exhibit A for information about the franchisor or about franchising in your state

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT TO RENEW

Please consider the following RISK FACTORS before you buy this franchise

- THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION ONLY IN CALIFORNIA OUT-OF-STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES IT MAY ALSO COST YOU MORE TO ARBITRATE WITH US IN CALIFORNIA THAN IN YOUR OWN STATE
- 2 THE FRANCHISE AGREEMENT STATES THAT CALIFORNIA LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW YOU MAY WANT TO COMPARE THESE LAWS

## 3 THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE

We may use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise.

Effective Date See the next page for state effective dates



## STATE EFFECTIVE, DATES

The following chart lists states which require that this disclosure document be registered or filed with the state or be exempt from registration. In these states, the effective date of this disclosure document is as follows

State	Effective Date	Expiration Date
California	Pending	
Hawaii	Not applicable	
Illinois	Not applicable	
Indiana	Not applicable	
Maryland	Not applicable	
Michigan	Not applicable	
Mınnesota	Not applicable	
New York	Not applicable	
North Dakota	Not applicable	
Rhode Island	Not applicable	
South Dakota	Not applicable	
Virginia	Not applicable	
Washington	Not applicable	
Wisconsin	Not applicable	

In the following states, we have filed a notice of exemption from the registration or filing requirements of the state's business opportunity laws with respect to the offering described in this disclosure document

State	Effective Date	Expiration Date
Connecticut*	Not applicable	35-5-
Florida	Pending	
Kentucky*	Not applicable	
Nebraska*	Not applicable	
Texas*	Not applicable	
Utah	Not applicable	

\* One-time filing We do not have a federally-registered trademark, and therefore are subject to business opportunity laws in the following states

State	Effective Date	Expiration Date
Connecticut	Not applicable	
Georgia	Not applicable	
Louisiana	Not applicable	
Maine	Not applicable	
North Carolina	Not applicable	
South Carolina	Not applicable	

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