

FRANCHISE DISCLOSURE DOCUMENT

TOMMY'S EXPRESS, LLC a Michigan limited liability company 581 Ottawa Ave, Suite 330 Holland, Michigan 49423 Telephone (616) 796-0459 www tommys-express com info@tommys-express com



ウミウデバイモウ 2016 NOV-4 PM 2:47 DEPARTMENT OF BUSINESSOVERSIGHT SAN FRANCISC

This franchise is for the operation of an ultra-modern car wash, doing business under the name and marks "Tommy's Express" A Tommy's Express Car Wash features a distinctive acrylic roof with innovative systems, designs and equipment, such as a modular control station and a flight deck control center to reduce labor

We offer three models of Tommy's Express Car Wash businesses (The "Tommy's Business" or the "Franchised Business") Tommy's Express Car Wash, Tommy's Express Flex Car Wash and Tommy's Express Mini Car Wash All three models of the Franchised Businesses may include a gas station, convenience store, or quick lube on the premises

The total investment necessary to begin operation of a Tommy's Express Car Wash franchise is \$2,497,393 to \$4,004,527 This includes from \$1,587,200 to \$2,450,600 that must be paid to the franchisor or its affiliate, as appropriate

The total investment necessary to begin operation of a Tommy's Express Flex Car Wash franchise is \$3,058,393 to \$4,701,527 This includes from \$2,158,700 to \$3,130,600 that must be paid to the franchisor and/or its affiliate, as appropriate

The total investment necessary to begin operation of a Tommy's Express Mini Car Wash franchise is \$2,143,893 to \$3,764,527 This includes from \$1,213,700 to \$2,178,000 that must be paid to the franchisor or its affiliate, as appropriate

We may also offer a multi-unit developer agreement to an individual or business entity that agrees to develop at least three Tommy's Businesses in a specific geographic area A multi-unit developer will pay a development fee that is equal to 100% of the initial franchise fee for the first Franchised Business to be developed plus a deposit of 50% of the reduced initial franchise fee for each additional Franchised Business to be developed (which means that the development fee and total initial investment will vary depending on the number of businesses to be developed) The balance of the initial franchise fee for each additional Franchise fee for each business to be developed after the first is payable when the Franchise Agreement for that Tommy's Business is signed

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English Read this disclosure document and all accompanying agreements carefully You must receive the disclosure document at least 14 calendar days before you sign a binding agreement



with, or make any payment to the franchisor or an affiliate in connection with the proposed franchise sale Note, however, that no government agency has verified the information contained in this document.

You may wish to receive your disclosure document in another format that is more convenient for you To discuss the availability of disclosures in different formats, contact Eric O'Connor at 581 Ottawa Ave, Suite 330, Holland, Michigan 49423 and (616)796-0459

The terms of your contract will govern your franchise relationship Don't rely on the disclosure document alone to understand your contract Read all of your contract carefully Show your contract and this disclosure document to an advisor, like a lawyer or an accountant

Buying a franchise is a complex investment The information in this disclosure document can help you make up your mind More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC20580 You can also visit the FTC's home page at www ftc gov for additional information Call your state agency or visit your public library for other sources of information on franchising

There may also be laws on franchising in your state Ask your state agencies about them

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## **STATE COVER PAGE**

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT

Call the state franchise administrator listed in Exhibit A for information about the franchisor or about franchising in your state

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW

Please consider the following RISK FACTORS before you buy this franchise

- 1 THE FRANCHISE AGREEMENT AND MULTI-UNIT DEVELOPMENT AGREEMENT REQUIRE YOU TO RESOLVE DISPUTES WITH US BY MEDIATION AND ARBITRATION ONLY IN MICHIGAN OUT OF STATE MEDIATION AND ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES IT MAY ALSO COST MORE TO MEDIATE AND ARBITRATE WITH US IN MICHIGAN THAN IN YOUR OWN STATE
- 2 THE FRANCHISE AGREEMENT AND MULTI-UNIT DEVELOPMENT STATE THAT MICHIGAN LAW GOVERNS THE AGREEMENTS, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW YOU MAY WANT TO COMPARE THESE LAWS
- 3 THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE

We may use the services of one or more FRANCHISE BROKERS or referral sources to assist TOMMY's in selling our franchise A franchise broker or referral source represents TOMMY's, not you. We pay this person a fee for selling our franchise or referring you to TOMMY's You should be sure to do your own investigation of the franchise

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