

FRANCHISE DISCLOSURE DOCUMENT



Toppers Pizza, Inc., an Illinois corporation 333 West Center Street Whitewater, WI 53190 (262) 473-6666 <u>info@toppers.com</u> <u>www.toppers.com</u>

As a franchisee, you will operate a Toppers Pizza restaurant that offers on-premises, carry-out and delivery of pizza, breadsticks, and other related premium food and beverage products. We also offer area development opportunities in select markets.

The total investment necessary to begin operation of a Toppers Pizza franchised restaurant is \$362,100 to \$548,585. This includes \$40,650 to \$41,100 in fees that must be paid to the franchisor.

The total investment necessary under the Area Development Agreement typically ranges from \$45,000 to \$85,000 all of which is payable to the franchisor. This range assumes you are developing 2 to 5 restaurants. This figure will vary depending on the number of restaurants you commit to open. You are not required to enter into an Area Development Agreement with us.

This disclosure document summarizes certain provisions of your Franchise Agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, us or our affiliate in connection with the proposed franchise sale. Note, however, that no government agency has verified the information contained in this document.

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact the Director of Franchise Development at 333 West Center Street, Whitewater, Wisconsin 53190, (262) 473-6666, info@toppers.com.

The terms of your Franchise Agreement will govern your franchise relationship with us. Don't rely on this disclosure document alone to understand your Franchise Agreement. Read all of your Franchise Agreement carefully. Show your Franchise Agreement and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "<u>A Consumer's Guide to Buying</u> <u>a Franchise</u>," which can help you understand how to use this disclosure document is available from the Federal Trade Commission ("<u>FTC</u>"). You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at <u>www.ftc.gov</u> for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

ISSUANCE DATE: April 15, 2014



STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in **Exhibit A** for information about the Franchisor, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW FRANCHISE AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

1. THE AREA DEVELOPMENT AGREEMENT AND FRANCHISE AGREEMENT REQUIRE YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION OR LITIGATION ONLY IN WISCONSIN. OUT-OF-STATE ARBITRATION OR LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO ARBITRATE OR LITIGATE WITH US IN WISCONSIN THAN IN YOUR HOME STATE.

2. THE FRANCHISE AGREEMENT AND AREA DEVELOPMENT AGREEMENT PROVIDE THAT WISCONSIN LAW GOVERNS THE AGREEMENT. THIS LAW MAY NOT PROVIDE THE SAME PROTECTION AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.

3. YOUR SPOUSE (OR YOUR OWNERS' SPOUSES, AS APPLICABLE) MUST ALSO SIGN A GUARANTY WHICH PLACES THE SPOUSE'S INTERESTS IN MARITAL ASSETS AT RISK.

4. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

We use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should make sure to do your own investigation of the franchise.

Effective Date: See the next page for state effective dates.



STATE EFFECTIVE DATES

The following states require that this Disclosure Document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin.

This Disclosure Document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates:

Illinois	April 16, 2014
Indiana	April 16, 2014
Maryland	April 23, 2014
Michigan	April 15, 2014
Minnesota	April 18, 2014
North Dakota	May 7, 2014
South Dakota	April 16, 2014
Virginia	May 16, 2014
Wisconsin	April 15, 2014

In all other states that do not require registration, the effective date of this Disclosure Document is the issuance date of April 15, 2014.

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