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PICKAPPLE FRANCHISE, ELC A California Limited Liability Company 30,14 County Airport Road #214 Vacaville, CA 95688 Telephone > (707) 446-1713



The franchised business is a fast casual restaurant offering specialty grilled tri-tip beef,, chicken, pork, salmon, and vegetables, served in salads, sandwiches, and platters

The total investment necessary to begin operation of a TRI-TIP GRILL™ restaurant franchise ranges from \$430,000 to \$980,000 This includes \$50,000 that must be paid to the franchisoi or an affiliate

This disclosure document summarizes certain provisions of your franchise agreement ("Franchise Agreement") and other information in plain English Read this disclosure document and all accompanying agreements carefully You must receive this disclosure document at least fourteen (14) calendar days before you sign a binding agreement with; or make any payments to, the franchisor or an affiliate in connection with the proposed franchise sale (Note, however, that no governmental agency has verified the information contained in this document

You may wish to receive your disclosure document intanother format that is more convenient to you for discuss the availability of disclosures in different formats, contact John Pickerel at 301 County Airport Road #214, Vacaville; GA 95688, (707) 446-1713

The terms of your contract will govern your franchise relationship Don't rely on the disclosure document alone to understand your contract Read all of your contract carefully Show your contract and this disclosure document to an accountant.

Buying a franchise is a complex investment 'The information in this disclosure document can help you make up your mind More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission You may contact the FTC at 1-877-FTC-HELP (877-382-4357) or by writing to the FTC at 600 Perinsylvania Avenue, NW, Washington, D C 20580' You may also visit the FTC's home page at http://www ftc gov for additional information Call your state agency or visit your public library for other sources of information on franchising

There may also be laws on franchising in your state Ask your state agencies about them

ISSUANCE DATE March 5, 2016



STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise, administrator before/offering) or selling in your state REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT

Call, the 'state franchise administrator'listed in Exhibit. A for information about the franchisor, or about franchising in your state

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE WOUR BUSINESS > BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW

Please consider the following RISK FACTORS before you buy this franchise

1 THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION/LITIGATION/MEDIATION IN CALIFORNIA OUT-OF-STATE ARBITRATION MAY FORCE'YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES, IF YOU DO NOT LIVE IN CALIFORNIA IT MAY ALSO COST YOU MORE TO 'ARBITRATE/LITIGATE/MEDIATE'WITH US IN CALIFORNIA THAN IN YOUR OWN STATE

2 THE FRANCHISE AGREEMENT STATES THAT CALIFORNIA LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW IF YOU DO NOT LIVE IN CARIFORNIA YOU MAY WANT TO COMPARE THESE LAWS

3 THE/FRANCHISOR STARTED OFFERING "TRI-TIP GRILLTM" FRANCHISES IN 2010 THE FRANCHISOR HAS BEEN OFFERING "BUCKHORN GRILLTM" FRANCHISES SINCE 2009

4 <u>THE FRANCHISOR'S CORPORATE PARENT' HAS OVER 16 YEARS OF EXPERIENCE</u> OPENING AND OPERATING BUCKHORN GRILL RESTAURANTS' IN NORTHERN CALIFORNIA THE FRANCHISOR HAS AN OPERATING HISTORY OF SEVEN YEARS

5' WE DO NOT HAVE A FEDERAL REGISTRATION FOR OUR PRINCIPAL TRADEMARK THEREFORE, OUR TRADEMARK DOES'NOT HAVE, AS MANY'LEGAL BENEFITS AND RIGHTS' ÀS À FEDERALLY REGISTERED TRADEMARK- IF OUR RIGHT TO USE, THE TRADEMARK-IS CHALLENGED, YOU MAY HAVE TO CHANGE TO AN ALTERNATIVE TRADEMARK IF THIS HAPPENS, WE WILL REIMBURSE YOU FOR YOUR TANGIBLE COSTS OF COMPLIANCE (FOR EXAMPLE, CHANGING SIGNS)

6 THE FRANCHISE AGREEMENT CONTAINS PROVISIONS, THAT LIMIT FRANCHISEE'S, RIGHTS AND MAY NOT BE ENFORCEABLE IN CALIFORNIA, INCLUDING BUT NOT LIMITED TO A TIME TO RAISE CLAIMS AGAINST THE FRANCHISOR AND LIMITATION OF DAMAGES

7. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE

STATE EFFECTIVE DATE [PENDING]

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The following states require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New, York, North Dakota, Rhode Island, South Dakota, Virginia, Washington, and Wisconsin

This Franchise Disclosure Document is registered, on, file, or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates

California New York [Rendıng] [Pendıng]

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