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# FRANCHISE DISCLOSURE DOCUMENT

 DEPARTMENT OF  
BUSINESS OVERSIGHT  
SAN FRANCISCO

**PICKAPPLE FRANCHISE, LLC**  
 A California Limited Liability Company  
 301 County Airport Road #214  
 Vacaville, CA 95688  
 Telephone (707) 446-1713  
 www.buckhorngrill.com



The franchised business is a fast casual restaurant offering specialty grilled tri-tip beef,, chicken, pork, salmon, and vegetables, served in salads, sandwiches, and platters

The total investment necessary to begin operation of a TRI-TIP GRILL™ restaurant franchise ranges from \$430,000 to \$980,000 This includes \$50,000 that must be paid to the franchisor or an affiliate

This disclosure document summarizes certain provisions of your franchise agreement (“Franchise Agreement”) and other information in plain English Read this disclosure document and all accompanying agreements carefully You must receive this disclosure document at least fourteen (14) calendar days before you sign a binding agreement with, or make any payments to, the franchisor or an affiliate in connection with the proposed franchise sale **Note, however, that no governmental agency has verified the information contained in this document**

You may wish to receive your disclosure document in another format that is more convenient to you To discuss the availability of disclosures in different formats, contact John Pickerel at 301 County Airport Road #214, Vacaville, CA 95688, (707) 446-1713

The terms of your contract will govern your franchise relationship Don’t rely on the disclosure document alone to understand your contract Read all of your contract carefully Show your contract and this disclosure document to an advisor, such as a lawyer or an accountant

Buying a franchise is a complex investment The information in this disclosure document can help you make up your mind More information on franchising, such as “A Consumer’s Guide to Buying a Franchise,” which can help you understand how to use this disclosure document, is available from the Federal Trade Commission You may contact the FTC at 1-877-FTC-HELP (877-382-4357) or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D C 20580 You may also visit the FTC’s home page at [http //www ftc gov](http://www.ftc.gov) for additional information Call your state agency or visit your public library for other sources of information on franchising

There may also be laws on franchising in your state Ask your state agencies about them

**ISSUANCE DATE March 7, 2017**

## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit A for information about the franchisor, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise.

- 1 THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION/LITIGATION/MEDIATION IN CALIFORNIA. OUT-OF-STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES, IF YOU DO NOT LIVE IN CALIFORNIA. IT MAY ALSO COST YOU MORE TO ARBITRATE/LITIGATE/MEDIATE WITH US IN CALIFORNIA THAN IN YOUR OWN STATE.
- 2 THE FRANCHISE AGREEMENT STATES THAT CALIFORNIA LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW IF YOU DO NOT LIVE IN CALIFORNIA. YOU MAY WANT TO COMPARE THESE LAWS.
- 3 THE FRANCHISOR STARTED OFFERING "TRI-TIP GRILL™" FRANCHISES IN 2010. THE FRANCHISOR HAS BEEN OFFERING "BUCKHORN GRILL™" FRANCHISES SINCE 2009.
- 4 THE FRANCHISOR'S CORPORATE PARENT HAS OVER 17 YEARS OF EXPERIENCE OPENING AND OPERATING BUCKHORN GRILL RESTAURANTS IN NORTHERN CALIFORNIA. THE FRANCHISOR HAS AN OPERATING HISTORY OF EIGHT YEARS.
- 5 WE DO NOT HAVE A FEDERAL REGISTRATION FOR OUR PRINCIPAL TRADEMARK. THEREFORE, OUR TRADEMARK DOES NOT HAVE AS MANY LEGAL BENEFITS AND RIGHTS AS A FEDERALLY REGISTERED TRADEMARK. IF OUR RIGHT TO USE THE TRADEMARK IS CHALLENGED, YOU MAY HAVE TO CHANGE TO AN ALTERNATIVE TRADEMARK. IF THIS HAPPENS, WE WILL REIMBURSE YOU FOR YOUR TANGIBLE COSTS OF COMPLIANCE (FOR EXAMPLE, CHANGING SIGNS).
- 6 THE FRANCHISE AGREEMENT CONTAINS PROVISIONS THAT LIMIT FRANCHISEE'S RIGHTS AND MAY NOT BE ENFORCEABLE IN CALIFORNIA, INCLUDING BUT NOT LIMITED TO A TIME TO RAISE CLAIMS AGAINST THE FRANCHISOR AND LIMITATION OF DAMAGES.
- 7 THE TERRITORY IS NOT EXCLUSIVE. YOU MAY FACE COMPETITION FROM OTHER FRANCHISEES, FROM FRANCHISOR-OWNED OUTLETS, OR FROM OTHER CHANNELS OF DISTRIBUTION OR COMPETITIVE BRANDS FRANCHISOR CONTROLS.
- 8 THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

### STATE EFFECTIVE DATE [PENDING]

The following states require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington, and Wisconsin

This Franchise Disclosure Document is registered, on file, or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates

California	[Pending]
New York	[Pending]

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