

## FRANCHISE DISCLOSURE DOCUMENT

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# SAVORY HOT DOGS™

## **UMAI FRANCHISING CORPORATION**

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UMAI Franchising Corporation offers franchised restaurants to operate under the name and trade mark "UMAI SAVORY HOT DOGS™" Franchisees derive income from the sales of hot dogs, sausages, sliders, pork wings, chicken wings, specialty french fries, noodles, rangoons and other food products The total investment necessary to begin operation of a UMAI Savory Hot Dogs™ Restaurant is between \$118,200 to \$226,750 for a Standard Restaurant which includes \$28,000 00 which must be paid to the franchisor and \$59,200 00 to \$132,250 00 for a Kiosk Restaurant which includes \$23,000 00 which must be paid to the franchisor

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all other accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. Note, however, that no governmental agency has verified the information contained in this document.

The terms of your contract will govern your franchise relationship Don't rely on the disclosure document alone to understand your contract Read all of your contract carefully Show your contract and this disclosure document to an advisor, like a lawyer or an accountant

Buying a franchise is a complex investment. The information in this disclosure can help you make up your mind. More information on franchising such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document is

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available from the Federal Trade Commission You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D C 20580 You can also visit the FTC's home page at <a href="https://www.ftc.gov">www.ftc.gov</a> for additional information Call your state agency or visit your public library for other sources of information on franchising

There may be laws on franchising in your state. Ask your state agencies about them

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### STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT

Call the state franchise administrator listed in Exhibit "A" for information about the franchisor, or about franchising in your state

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW

#### RISK FACTORS

YOU WILL NOT RECEIVE AN EXCLUSIVE TERRITORY AND MAY FACE COMPETITION FROM OTHER FRANCHISEES, FROM FRANCHISOR OWNED OUTLETS, OR FROM OTHER CHANNELS OF DISTRIBUTION OR COMPETITIVE BRANDS FRANCHISOR CONTROLS

YOU WILL BE REQUIRED TO SIGN A GUARANTEE, AGREEING TO BE PERSONALLY LIABLE FOR THE FRANCHISEE'S OBLIGATIONS

THE FRANCHISE AGREEMENT CONTAINS A PROVISION STATING THAT THE FRANCHISEE IS NOT ALLOWED TO OWN, ENGAGE IN OR PARTICIPATE IN A BUSINESS SIMILAR TO UMAI SAVORY HOT DOGS DURING THE LENGTH OF THE FRANCHISE AGREEMENT

THE FRANCHISE AGREEMENT CONTAINS PROVISIONS WHICH MAY LIMIT FRANCHISEE'S RIGHTS AND NOT BE ENFORCEABLE INCLUDING, BUT NOT LIMITED TO, WAIVER OF JURY TRIAL AND WAIVER OF PUNITIVE DAMAGES

THE FRANCHISOR HAS BEEN OFFERING FRANCHISES FOR A SHORT PERIOD OF TIME THEREFORE, THERE IS ONLY A BRIEF OPERATING HISTORY TO ASSIST YOU IN JUDGING WHETHER OR NOT TO MAKE THIS INVESTMENT

WE DO NOT HAVE A FEDERAL TRADEMARK REGISTRATION FOR OUR PRINCIPAL

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