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FRANCHISE DISCLOSURE DOCUMENT SEP -8 AM 10: 16



DEFARTMENT OF BUSINESS OVERSIGHT SAN FRANCISCO

Valbridge Property Advisors Franchising System, LLC 2240 Venetian Ct Naples, FL 34109 (239) 514-4646 (phone) (239) 514-4647 (fax) rarmalavage@valbridge.com (email)

As a franchisee of Valbridge Property Advisors Franchising System, LLC, you will operate a business that appraises commercial, industrial and residential real property, closely held businesses, and other tangible property, such as furniture and equipment, and provides consulting services relating to those assets and improving the value of them. We may also require you to provide other related products or services during the time you are a franchisee.

The total investment necessary to begin operation of a franchised business ranges from \$43,050 to \$94,600. This includes \$20,000 00 that must be paid to us

This disclosure document summarizes certain provisions of your Franchise Agreement and other information in plain English Read this disclosure document and all accompanying agreements carefully You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make payment to, the franchisor or an affiliate in connection with the proposed franchise sale Note, however, that no governmental agency has verified the information contained in this document

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Richard Armalavage, Manager, at rarmalavage@valbridge.com, 2240 Venetian Ct., Naples, FL 34109, telephone number (239) 514-4646

The terms of your contract will govern your franchise relationship. Do not rely on the disclosure document alone to understand your contract. Read your entire contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or accountant before making a decision.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Georgia Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov.for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state Ask your state agencies about them Issuance date August 31, 2015



STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT

Call the state franchise administrator listed in Exhibit A for information about the franchisor, or about franchising in your state

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW

Please consider the following RISK FACTORS before you buy this franchise

- THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION ONLY IN THE STATE AND COUNTY WHERE OUR PRINCIPAL OFFICE IS LOCATED (CURRENTLY, NAPLES, COLLIER COUNTY, FLORIDA) OUT OF STATE LITIGATION OR ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES IT MAY ALSO COST YOU MORE TO LITIGATE OR ARBITRATE WITH US IN THE STATE AND COUNTY WHERE OUR PRINCIPAL OFFICE IS LOCATED (CURRENTLY, NAPLES, COLLIER COUNTY, FLORIDA)
- THE FRANCHISE AGREEMENT STATES THAT FLORIDA LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS
- 3 WE WERE FORMED ON JANUARY 24, 2013, AND HAVE A LIMITED HISTORY OF OPERATIONS FOR YOU TO REVIEW YOU MAY WANT TO TAKE THIS INTO CONSIDERATION WHEN MAKING A DECISION TO PURCHASE THIS FRANCHISE OPPORTUNITY
- THIS AGREEMENT IS FOR AN INITIAL TERM OF THREE YEARS AND YOU DO NOT HAVE THE RIGHT TO RENEW THIS AGREEMENT UNCONDITIONALLY WE HAVE THE ABSOLUTE RIGHT NOT TO RENEW YOUR AGREEMENT IF WE ELECT TO RENEW YOUR AGREEMENT, YOU WILL HAVE TO ENTER A NEW AGREEMENT WITH US ON THE TERMS AND CONDITIONS UNDER WHICH WE ENTER FRANCHISE AGREEMENTS AT THAT TIME THOSE TERMS AND CONDITIONS MAY BE MATERIALLY



DIFFERENT FROM THE TERMS AND CONDITIONS OF THE CURRENT FRANCHISE AGREEMENT

5 THERE MAY BE OTHER RISK FACTORS CONCERNING THIS FRANCHISE

Effective Dates See next page for effective dates in various jurisdictions

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