

## FRANCHISE DISCLOSURE DOCUMENT

LIVING ASSISTANCE SERVICES, INC.  
937 Haverford Road, Suite 200  
Bryn Mawr, PA 19010  
(800) 365-4189  
(610) 924-0630  
www.visitingangels.com  
www.livingassistance.com  
A Corporation of the State of Delaware

You will operate a Franchised Business which provides non-medical home care giving services to adult clients in their homes. The total investment necessary to begin operation of a Visiting Angels franchise is \$79,000 to \$120,800. This includes \$43,950 to \$67,950 that must be paid to the franchisor or affiliate. The Initial Franchise Fee for a VISITING ANGELS franchise is \$43,950 for a protected territory of up to 100,000 population, \$51,950 for a protected territory of up to 200,000 population, \$67,950 for a protected territory of up to 325,000 population (additional protected territory can be purchased for a fee which will be calculated based on the price of the current Franchise Offering at the time of purchase). This sum does not include rent for a business location but does include working capital for the first year.

This disclosure document summarizes certain provisions of your Franchise Agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to the Franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

The terms of your contract will govern your franchise relationship. Do not rely on the disclosure document alone to understand your contract. Read your entire contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "[A Consumer's Guide to Buying a Franchise](#)," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue NW, Washington, D.C. 20580. You can also visit the FTC's home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: April 5, 2017

## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THE DISCLOSURE DOCUMENT.

Call the state franchise administration listed in Exhibit E for the information about the franchisor or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOU BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

1. THE FRANCHISE AGREEMENT PERMITS YOU TO ARBITRATE WITH US OR TO SUE US ONLY IN OUR HOME STATE OF PENNSYLVANIA. OUT OF STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO ARBITRATE OR SUE IN OUR HOME STATE THAN IN YOUR HOME STATE. THIS RISK FACTOR IS NOT APPLICABLE IN THE STATE OF MARYLAND.
2. THE FRANCHISE AGREEMENT STATES THAT PENNSYLVANIA LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
3. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

Effective Date: Pending

## STATE EFFECTIVE DATES

The following states require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: Arizona, California, Connecticut, Delaware, Florida, Hawaii, Illinois, Indiana, Kentucky, Maryland, Michigan, Minnesota, Nebraska, New Hampshire, New York, North Dakota, Rhode Island, South Dakota, Texas, Utah, Virginia, Washington and Wisconsin.

This Franchise Disclosure Document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates:

<b>State:</b>	<b>Effective Date:</b>
Arizona	March 22, 2001
California	July 13, 2016
Connecticut	Exception
Delaware	February 23, 2017
Florida	June 2, 2016
Hawaii	Pending
Illinois	April 19, 2016
Indiana	July 29, 2016
Kentucky	One-time filing
Maryland	April 29, 2016
Michigan	July 28, 2016
Minnesota	April 30, 2016
Nebraska	One-time filing
New Hampshire	February 23, 2017
New York	July 5, 2016
North Dakota	April 28, 2016
Rhode Island	April 8, 2016
South Dakota	June 28, 2016
Texas	One-time filing
Utah	May 19, 2016
Virginia	July 18, 2016
Washington	May 25, 2016
Wisconsin	May 12, 2016

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