



DEPARTMENT OF CORPORATIONS
DECEMBER OF ANGELES OFFICE

APR 22 2013



FRANCHISE DISCLOSURE DOCUMENT VIVOPOOLS FRANCHISE COMPANY, LLC A Delaware limited liability company 825 South Primrose Avenue. Suite H. Monrovia, California 91016 Telephone (818) 952-2121

www VivoPools com

VivoPools Franchise Company, LLC grants franchises for businesses which provide pool maintenance, remodeling and repair services under the "VivoPools" trade name and service mark and spa maintenance, remodeling and repair services under the "VivoSpas" trade name and service mark. We offer 2 franchise programs

New Franchised Business Program You will sign a Franchise Agreement to operate a pool maintenance, remodeling and repair business or a spa maintenance, remodeling and repair business (each, a "Franchised Business"), in a designated zip code or zip codes that we approve The total investment necessary to begin operation of one Franchised Business is approximately \$19,980 to \$98,300, which includes \$16,400 to \$66,800 that must be paid to us or our Affiliate

Conversion Program The total investment necessary to begin operation of a converted Franchised Business ranges from \$10,200 to \$92,300, which includes \$8,000 to \$60,800 that must be paid to us or our Affiliate

This Disclosure Document summarizes certain provisions of your Franchise Agreement and other information in Read the Disclosure Document and all accompanying agreements carefully You must receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payments to the Franchisor or its affiliate in connection with the proposed franchise sale Note, however, that no government agency has verified the information contained in this document

You may wish to receive your Disclosure Document in another format that is more convenient for you To discuss the availability of disclosures in different formats, contact Willan Johnson, Chief Executive Officer, 825 South Primrose Avenue, Suite H, Monrovia, California 91016, (818) 952-2121, www VivoPools com

The terms of your contract will govern your franchise relationship Don't rely on the Disclosure Document alone to understand your contract Read all of your contract carefully Show your contract and this Disclosure Document to an advisor, like a lawyer or accountant

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind More information on franchising, such as "A Consumer's Guide to Buying a Franchise", which can help you understand how to use this Disclosure Document is available from the Federal Trade Commission You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, N W, Washington, DC 20580 You can also visit the FTC's home page at www ftc gov for additional information. Call your state agency or visit your public library for other sources of information on franchising

There may also be laws on franchising in your state Ask your state agencies about them

THE ISSUANCE DATE OF THIS DISCLOSURE DOCUMENT IS APRIL 19, 2013



STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state REGISTRATION OF THIS FRANCHISE WITH A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS IT OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT

Call the state franchise administrator listed on $\underline{Exhibit\ F}$ for information about the franchisor, or about franchising in your state

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW

Please consider the following Risk Factors before you buy this franchise

- 1 THE FRANCHISE AGREEMENTS REQUIRE THAT YOU RESOLVE DISPUTES WITH US BY LITIGATION ONLY IN CALIFORNIA OUT OF STATE LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES IT MAY ALSO COST YOU MORE TO LITIGATE WITH US IN CALIFORNIA THAN IN YOUR OWN STATE
- THE FRANCHISE AGREEMENTS STATE THAT THE LAW OF CALIFORNIA GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW YOU MAY WANT TO COMPARE THESE LAWS
- 3 THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE

SEE THE NEXT PAGE FOR STATE EFFECTIVE DATES



STATE EFFECTIVE DATES

The following states require that the Franchise Disclosure Documents be registered or filed with the state or be exempt from registration California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin

This Disclosure Document is registered, on file or exempt from registration in the following state having franchise registration and disclosure laws, with the following effective date

California

In all other states the effective date of this Franchise Disclosure Document is the issuance date of April 19, 2013

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