

FRANCHISE DISCLOSURE DOCUMENT

WINE AND DESIGN FRANCHISE LLC
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www.wineanddesignus.com



The Franchisee will own and operate an art studio offering art classes where patrons bring their food and beverages of choice to their class and enjoy a relaxing and a pressure free creative environment. Franchisor, WINE AND DESIGN FRANCHISE LLC, provides services to Franchisees including assistance with training, operations, staffing, advertising and marketing, purchasing and promotional techniques.

The total investment necessary to begin operation of a Wine and Design franchise is between \$32,800 and \$66,500. This includes \$15,000 that must be paid to the franchisor or affiliate.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, franchisor or an affiliate in connection with the proposed franchise sale. Note, however, that no governmental agency has verified the information contained in this document.

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss availability of disclosures in different formats, contact the Franchise Administration Department of WINE AND DESIGN FRANCHISE LLC at 219 Bickett Drive, Raleigh, North Carolina 27608, (919) 374-0667.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

March 27, 2013



STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit E for information about the franchisor, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

- 1. THE FRANCHISE AGREEMENT STATES THAT ALL DISAGREEMENTS BE SETTLED BY ARBITRATION IN NORTH CAROLINA. OUT OF STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO ARBITRATE WITH US IN NORTH CAROLINA THAN IN YOUR HOME STATE.
- 2. THE FRANCHISE AGREEMENT STATES THAT NORTH CAROLINA LAW GOVERNS THE AGREEMENTS, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
- 3. THE FRANCHISE AGREEMENT REQUIRES BOTH YOU AND YOUR SPOUSE TO SIGN A PERSONAL GUARANTY MAKING THE SPOUSE JOINTLY AND SEVERALLY LIABLE FOR ALL OBLIGATIONS UNDER THE FRANCHISE AGREEMENT, EVEN IF THE SPOUSE IS NOT INVOLVED IN THE FRANCHISED BUSINESS. THE PERSONAL GUARANTY PLACES BOTH YOUR AND YOUR SPOUSE'S PERSONAL ASSETS AT RISK.
- 4. WE WERE FORMED ON JUNE 30, 2011 AND HAVE A BRIEF OPERATING HISTORY. YOU MAY WANT TO CONSIDER THIS WHEN MAKING A DECISION TO PURCHASE THIS FRANCHISE OPPORTUNITY.
- 5. STATE ALCOHOL CONTROL LAWS MAY PLACE RESTRICTIONS ON OR PROHIBIT BRING-YOUR-OWN-BEVERAGE ("BYOB") EVENTS. YOU SHOULD INVESTIGATE THESE LAWS PRIOR TO PURCHASING THIS FRANCHISE.
- 6. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

Effective Date: See attached effective date list.



TABLE OF CONTENTS

ITEM		PAGE
ITEM 1.	THE FRANCHISOR AND ANY PARENTS, PRECECESSORS AND AFFILIATES	1
ITEM 2.	BUSINESS EXPERIENCE	3
ITEM 3.	LITIGATION	3
ITEM 4.	BANKRUPTCY	3
ITEM 5.	INITIAL FRANCHISE FEE	3
ITEM 6.	OTHER FEES	4
ITEM 7.	ESTIMATED INITIAL INVESTMENT	8
ITEM 8.	RESTRICTIONS ON SOURCES OF PRODUCTS AND SERVICES	10
ITEM 9.	FRANCHISEE'S OBLIGATIONS	13
ITEM 10.	FINANCING	15
ITEM 11.	FRANCHISOR'S ASSISTANCE, ADVERTISING, COMPUTER SYSTEMS, AND TRAINING	15
ITEM 12.	TERRITORY	25
ITEM 13.	TRADEMARKS	27
ITEM 14.	PATENTS, COPYRIGHTS, AND PROPRIETARY INFORMATION	29
ITEM 15.	OBLIGATION TO PARTICIPATE IN THE ACTUAL OPERATION OF THE FRANCHISE BUSINESS	30
ITEM 16.	RESTRICTIONS ON WHAT THE FRANCHISEE MAY SELL	31
ITEM 17.	RENEWAL, TERMINATION, TRANSFER AND DISPUTE RESOLUTION	32
ITEM 18.	PUBLIC FIGURES	36
ITEM 19.	FINANCIAL PERFORMANCE REPRESENTATIONS	36
ITEM 20.	OUTLETS AND FRANCHISEE INFORMATION	38
ITEM 21.	FINANCIAL STATEMENTS	41
ITEM 22.	CONTRACTS	41
ITEM 23.	RECEIPT	41
<u>EXHIBITS</u>		
Exhibit A	WINE AND DESIGN FRANCHISE AGREEMENT With Exhibit A (Franchise Fees) Exhibit B (Site Selection Addendum/Lease Rider/Territory Identification) Exhibit C (Security Agreement) Exhibit D (Personal Guaranty) Exhibit E (Nondisclosure and Noncompetition Agreement) Exhibit F (Telephone Listing and Internet Authorization Agreement)	
Exhibit B	STUDIO DIRECTORY/LISTING OF CURRENT FRANCHISEES and CERTAIN PAST FRANCHISEES	
Exhibit C	FINANCIAL STATEMENTS	
Exhibit D	STATE SPECIFIC INFORMATION	_
Exhibit E	FEDERAL AND STATE REGULATORS AND AGENTS FOR SERVICE OF PROCES	S
Exhibit F	GENERAL RELEASE AGREEMENT	
Exhibit G	ACH/EFT TRANSFER AGREEMENT	
Exhibit H Exhibit I	AGREEMENT AND CONDITIONAL CONSENT TO TRANSFER FIRST ADDENDUM TO RENEWAL FRANCHISE AGREEMENT	
Exhibit J	ACCOUNTANT AUTHORIZATION	
Exhibit K	STATEMENT OF PROSPECTIVE FRANCHISEES	
Exhibit L	RECEIPT	

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