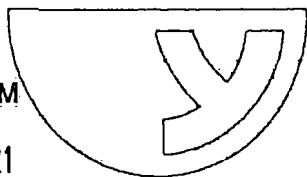


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DEPARTMENT OF FINANCIAL  
PROTECTION AND INNOVATION



YOSHINOYA®

**FRANCHISE DISCLOSURE DOCUMENT**

Yoshinoya America, Inc. 991 Knox  
Street Torrance, California 90502

**(310) 527-6060 (tel)**

**(310) 217-2180 (fax)**

**<http://www.yoshinoyaamericafranchise.com>**

**<http://www.yoshinoyaamerica.com>**

**Franchise Business:** You will own and operate a restaurant featuring freshly-prepared, quality Japanese style foods.

**Total Initial Investment:** The total investment necessary to open a single YOSHINOYA restaurant (not yet in operation) will range from \$410,000 - \$1,418,400. The total investment necessary to purchase an existing YOSHINOYA restaurant will range from \$156,000 - \$2,137,200.

For area development rights, which let you open an agreed number of YOSHINOYA restaurants in a protected area, provided you meet development deadlines, you pay us a Territorial Rights Fee. It is the product of \$13,750 (50% of the \$27,500 Initial Franchise Fee) times the number of YOSHINOYA restaurants in your development commitment. We credit \$13,750 to the Initial Franchise Fee for each Franchise Agreement you sign. We discount the Initial Franchise Fee up to 50% depending on the number of YOSHINOYA restaurants in your commitment.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days (or earlier date required by your state law - see State Addenda) before you sign a binding agreement with, or make any payment to, the franchisor or affiliate. **No government agency verified the information in this document.**

You can receive your disclosure document in another format that is more convenient for you. To discuss availability of the disclosure document in another format, contact Sara Melena, Yoshinoya America, Inc., 991 Knox Street, Torrance, California 90502 (phone: 310/217- 2114; fax: 310/217-2180; e-mail: [sara.melena@yoshinoyaamerica.com](mailto:sara.melena@yoshinoyaamerica.com)).

The terms of your contract govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read your entire contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "*A Consumer's Guide to Buying a Franchise*," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, N.W., Washington, D.C. 20580. You can also visit the FTC's home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: April 6, 2021

## How to Use This Franchise Disclosure Document

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

QUESTION	WHERE TO FIND INFORMATION
How much can I earn?	Item 19 may give you information about outlet sales, costs, profits or losses. You should also try to obtain this information from others, like current and former franchisees. You can find their names and contact information in Item 20 or Exhibit K.
How much will I need to invest?	Items 5 and 6 list fees you will be paying to the franchisor or at the franchisor's direction. Item 7 lists the initial investment to open. Item 8 describes the suppliers you must use.
Does the franchisor have the financial ability to provide support to my business?	Item 21 or Exhibit L includes financial statements. Review these statements carefully.
Is the franchise system stable, growing, or shrinking?	Item 20 summarizes the recent history of the number of company-owned and franchised outlets.
Will my business be the only Yoshinoya business in my area?	Item 12 and the "territory" provisions in the franchise agreement describe whether the franchisor and other franchisees can compete with you.
Does the franchisor have a troubled legal history?	Items 3 and 4 tell you whether the franchisor or its management have been involved in material litigation or bankruptcy proceedings.
What's it like to be a Yoshinoya franchisee?	Item 20 or Exhibit K lists current and former franchisees. You can contact them to ask about their experiences.
What else should I know?	These questions are only a few things you should look for. Review all 23 Items and all Exhibits in this disclosure document to better understand this franchise opportunity. See the table of contents.

## What You Need To Know About Franchising Generally

**Continuing responsibility to pay fees.** You may have to pay royalties and other fees even if you are losing money.

**Business model can change.** The franchise agreement may allow the franchisor to change its manuals and business model without your consent. These changes may require you to make additional investments in your franchise business or may harm your franchise business.

**Supplier restrictions.** You may have to buy or lease items from the franchisor or a limited group of suppliers the franchisor designates. These items may be more expensive than similar items you could buy on your own.

**Operating restrictions.** The franchise agreement may prohibit you from operating a similar business during the term of the franchise. There are usually other restrictions. Some examples may include controlling your location, your access to customers, what you sell, how you market, and your hours of operation.

**Competition from franchisor.** Even if the franchise agreement grants you a territory, the franchisor may have the right to compete with you in your territory.

**Renewal.** Your franchise agreement may not permit you to renew. Even if it does, you may have to sign a new agreement with different terms and conditions in order to continue to operate your franchise business.

**When your franchise ends.** The franchise agreement may prohibit you from operating a similar business after your franchise ends even if you still have obligations to your landlord or other creditors.

This is a document preview downloaded from FranchisePanda.com. The full document is available for free by visiting: <https://franchisepanda.com/franchises/yoshinoya>