

**From:** [Cooper, Sharon](#)  
**To:** [Spray, Geoffrey \(COMM\)](#)  
**Cc:** [Kilejian, Maral](#)  
**Subject:** Zava Zone LG, LLC (MN# F-8514)  
**Date:** Wednesday, June 12, 2019 5:06:39 PM  
**Attachments:** [ZavaZone 2019 FDD v.2 CL Response to CA MN and WA - Redline, 4816-0457-9737\\_1.pdf](#)

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Dear Mr. Spray,

Pursuant to your comment letter of May 2, 2019 regarding the franchise registration renewal application of Zava Zone LG, LLC, please note the following:

1. Item 19 has been revised as requested to disclose the median of the numbers within the presentation.
2. The State-Specific Addenda for Minnesota in Exhibit E to the Franchise Disclosure Document have been revised as requested to provide that the franchisor will defer payment of initial franchise fees until the business opens.

Enclosed is a blacklined copy of Zava Zone's Franchise Disclosure Document marked to show changes made in response to your comments, as well as those of other state administrators.

If you have any questions regarding this application, please do not hesitate to contact me. Thank you in advance for your assistance with this file.

Sharon Cooper

**haynesboone**

**Sharon Cooper**

Counsel

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## FRANCHISE DISCLOSURE DOCUMENT

ZAVA ZONE LG, LLC  
a Delaware limited liability company  
11820 Parklawn Drive, Suite 230  
Rockville, Maryland 20852  
1-800-376-9282  
[zavazone.com](http://zavazone.com)

The franchise is for the establishment and operation of a ZAVAZONE® indoor adventure park including but not limited to: a Jump Zone featuring trampolines, trampoline dodgeball, trampoline basketball, a trampoline foam pit and a battle beam area; an Adventure Zone featuring a high ropes course, a low ropes course, a parkour course, and Ninja Obstacle Courses; a Vertical Zone with several activities possibly including climbing walls, drop slides, zip lines, and giant stairs; and other features such as Gaga “Zava Ball” Pits, and other new and innovative movement related activities, parties and events areas, and a large, comfortable lounge overlooking the event space, and featuring free Wi-Fi and coffee (“ZAVAZONE® Indoor Adventure Park”).

The total investment necessary to begin operation of a ZAVAZONE® Indoor Adventure Park franchised business is between \$1,698,511 and \$2,945,608. This includes \$50,000 that must be paid to the franchisor or its affiliate(s). If you sign an Area Development Agreement, the total investment necessary is between \$1,738,511 and \$3,035,608 for the right to develop up to three locations and for the development of your first ZAVAZONE® Indoor Adventure Park. This includes between \$90,000 and \$130,000 that must be paid to the franchisor.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient to you. To discuss the availability of disclosures in different forms, contact the Franchise Department at 11820 Parklawn Drive, Suite 230, Rockville, Maryland 20852, (800) 376-9282 or [franchise@zavazone.com](mailto:franchise@zavazone.com).

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as “[A Consumer's Guide to Buying a Franchise](#),” which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Zava Zone LG, LLC

Franchise Disclosure Document | 2019

Issuance Date: April 2, 2019

Zava Zone LG, LLC

Franchise Disclosure Document | 2019

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